Program Manual for Energy Storage Solutions

12.20.21
Program Administrators
## Section 2: Acronyms and Glossary

<table>
<thead>
<tr>
<th>Term</th>
<th>Acronym or Abbreviation</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC-Coupled BESS</td>
<td></td>
<td>BESS has a separate inverter from Solar PV system</td>
</tr>
<tr>
<td>Base Load</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Battery Energy Storage System</td>
<td>BESS</td>
<td>BESS serving onsite load, and it may be solar-paired or standalone.</td>
</tr>
<tr>
<td>Behind the Meter Storage</td>
<td>BTM</td>
<td></td>
</tr>
<tr>
<td>Commercial and Industrial</td>
<td>C&amp;I</td>
<td></td>
</tr>
<tr>
<td>Commercial Operation Date</td>
<td>COD</td>
<td></td>
</tr>
<tr>
<td>Connecticut Green Bank</td>
<td>CGB; Green Bank</td>
<td></td>
</tr>
<tr>
<td>Department of Economic and Community Development</td>
<td>DECD</td>
<td></td>
</tr>
<tr>
<td>DC-Coupled BESS</td>
<td></td>
<td>BESS and Solar PV system share an inverter</td>
</tr>
<tr>
<td>Distributed Energy Resource Management System</td>
<td>DERMS</td>
<td>The dispatching platform utilized by the EDCs to issue notification to Operators to discharge the BESS over a designated time period</td>
</tr>
<tr>
<td>Electric Distribution Company</td>
<td>EDC</td>
<td>Eversource and United Illuminating</td>
</tr>
<tr>
<td>Eligible Contractor</td>
<td>Contractor</td>
<td>Company responsible for contracting the procurement and installation of a BESS for a customer.</td>
</tr>
<tr>
<td>Eligible Third-Party Owner</td>
<td>System Owner; TPO</td>
<td>Company responsible for owning and operating a BESS with a customer through a lease or power-purchase agreement.</td>
</tr>
<tr>
<td>Front of the meter storage</td>
<td>FTM</td>
<td>BESS not serving load behind a customer meter</td>
</tr>
<tr>
<td>Installed BESS</td>
<td></td>
<td>BESS is commissioned, approved, and energized, and fully operational, including fully integrated with EDCs DERMS platforms.</td>
</tr>
<tr>
<td>Islanding</td>
<td></td>
<td>Ability of BESS to provide back-up power to customer, within a reasonable time, during a power outage.</td>
</tr>
<tr>
<td>Letter of Intent</td>
<td>LOI</td>
<td>Preliminary commitment of the Customer to install a BESS with an Eligible Contractor and/or TPO.</td>
</tr>
<tr>
<td>Low-Income Households</td>
<td>Low-Income</td>
<td>Households with incomes below 60 percent of the state median.</td>
</tr>
<tr>
<td>Maximum Power Point Tracking</td>
<td>MPPT</td>
<td></td>
</tr>
<tr>
<td>Operator</td>
<td></td>
<td>Party responsible for “last mile” communications to the BESS</td>
</tr>
<tr>
<td>Original Equipment Manufacturer</td>
<td>OEM</td>
<td>Manufacturer of BESS product(s)</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>-----</td>
<td>---------------------------------</td>
</tr>
<tr>
<td>Power Purchase Agreement</td>
<td>PPA</td>
<td></td>
</tr>
<tr>
<td>Program Administrators</td>
<td>PAs; Administrators</td>
<td></td>
</tr>
<tr>
<td>Public Utility Regulatory Authority</td>
<td>PURA; Authority</td>
<td></td>
</tr>
<tr>
<td>Rated Energy Capacity</td>
<td>Nameplate energy capacity of the BESS (kWh)</td>
<td></td>
</tr>
<tr>
<td>Reservation of Funds</td>
<td>ROF</td>
<td></td>
</tr>
<tr>
<td>Standalone</td>
<td>A BTM BESS not paired with a source of generation (i.e. solar, wind, etc.)</td>
<td></td>
</tr>
<tr>
<td>Terms and Conditions</td>
<td>T&amp;C</td>
<td></td>
</tr>
<tr>
<td>Underserved Communities</td>
<td>Underserved</td>
<td>Distressed municipalities, according to the most recent list developed by DECD; and multifamily affordable housing as contemplated by Conn. Gen. Stat. § 16-244z</td>
</tr>
</tbody>
</table>

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Section 3: Summary

Energy Storage Solutions, herein known as the “Program”, is a voluntary incentive program offered to the residential, commercial, and industrial customers of The Connecticut Light and Power Company d/b/a Eversource Energy (Eversource) or The United Illuminating Company (UI) who are considering on-site electric energy storage solutions. The purpose of the following sections is to outline the purpose, requirements, steps, and expectations of the key parties involved in the application and incentive process. This document will also serve as a basis for compliance with the decision as listed below.

On July 28, 2021, the Connecticut Public Utilities Regulatory Authority (Authority) issued a final decision in Docket No. 17-12-03RE03, PURA Investigation into Distribution System Planning of the Electric Distribution Companies – Electric Storage (Decision) establishing a nine-year electric storage program, which shall be available to all customers and customer classes within the service territories of Eversource and UI, collectively, the electric distribution companies (EDCs).¹ The Decision also establishes the EDCs and the Connecticut Green Bank (CGB) as Program Administrators. The Authority’s goal in the proceeding was to develop and implement a program for battery energy storage systems (BESS) connected to the electric distribution system that would provide multiple types of benefits to the grid, including ancillary services, peak shaving, support for the deployment of other distributed energy resources, and customer, local, or community resilience.

In the Decision, PURA identified seven key objectives for the Program, including:

1. Provide positive net present value to all ratepayers.
2. Provide multiple types of benefits to the electric grid (e.g., customer, local, or community resilience, ancillary services, peak shaving, avoiding or deferring distribution system upgrades, or supporting the deployment of other distributed energy resources).
3. Foster the sustained, orderly development of a state-based electric energy storage industry.
4. Prioritize delivering increased resilience to low-and-moderate income customers, customers in environmental justice or economically distressed communities², medical hardship customers, residents living in public housing, customers on the grid-edge who consistently experience more and/or longer than average outages during major storms, and critical facilities.
5. Lower the barriers to entry.
6. Maximize the long-term environmental benefits.
7. Maximize the benefits to ratepayers derived from the wholesale capacity market.

² Per Conn. Gen. Stat § 22a-20a, “environmental justice communities” are defined as a municipality on the Department of Economic and Community Development list of distressed municipalities or in a defined US census block. These defined census blocks are in municipalities that are not “distressed,” however, they have census block groups with 30 percent of their population living below 200 percent of the federal poverty level. A current list of these census blocks is available at: https://portal.ct.gov/DEEP/Environmental-Justice/Environmental-Justice-Communities.
Residential, commercial, and industrial customers of Eversource and UI are eligible to participate in the Program, with the Authority’s end goal of deploying 580 megawatts (MW) of electric storage by 2030.

The Program consists of two key elements:

**Passive Dispatch:** managed by the EDCs, which requires eligible BESS’s to store and dispatch during established passive event periods. Compensated by an upfront incentive administered by CGB.

**Active Dispatch:** managed by the EDCs, which compensates participants for the average kW dispatched during events over the summer and winter seasons. Compensated by a performance-based incentive structure administer by the EDCs.

Customer participation benefits and requirements will be determined by Customer Class as detailed below. Please refer to sections 7.1 – 7.3 in this Program Manual for detailed participation requirements for passive and active demand response incentive attainment.

<table>
<thead>
<tr>
<th>Customer Class</th>
<th>Passive Dispatch</th>
<th>Active Dispatch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>• Will receive upfront incentives • Required to participate in all passive dispatch events</td>
<td>• Will receive performance incentives • Expected to participate in all active dispatch events</td>
</tr>
<tr>
<td>Commercial – Fully Enrolled</td>
<td>• Will receive upfront incentives • Required to participate in all passive dispatch events</td>
<td>• Will receive performance incentives • Expected to participate in all active dispatch events</td>
</tr>
<tr>
<td>Commercial – Active Dispatch Only</td>
<td>• Will not receive upfront incentives • Will not participate in passive dispatch events</td>
<td>• Will receive performance incentives • May participate in active dispatch events</td>
</tr>
<tr>
<td>Priority Customers(^3) – Residential &amp; Commercial</td>
<td>• Will receive upfront incentives • Required to participate in all passive dispatch events unless participating in ISO-NE market dispatches</td>
<td>• Will receive performance incentives • Expected to participate in all active dispatch events unless participating in ISO-NE market dispatches</td>
</tr>
<tr>
<td>Transfer Customers(^4) – Residential &amp; Commercial</td>
<td>• Will not receive upfront incentives • Will not participate in passive dispatch events</td>
<td>• Will receive performance incentives • Expected to participate in all active dispatch events</td>
</tr>
</tbody>
</table>

**Customers cannot be simultaneously enrolled in Energy Storage Solutions and ConnectedSolutions.**

\(^3\) Customers eligible to participate in ISO-NE Markets as defined in Section 8

\(^4\) Customers with BESS installed prior to January 1, 2022. Transfer Customer BESS must meet all Program requirements to be eligible.
Table 1 below is a Program summary of the dispatch parameters for the first three (3) years of the Program (2022-2024).

<table>
<thead>
<tr>
<th>Program Element</th>
<th>Design Item</th>
<th>Summer</th>
<th>Winter</th>
</tr>
</thead>
<tbody>
<tr>
<td>Passive Dispatch</td>
<td>Declining-Block Upfront Incentive</td>
<td>Varies by Program step, customer type, and building type. See “Passive Dispatch and Upfront Incentives” section</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Events per Season</td>
<td>All non-holiday weekdays (~60)</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Months</td>
<td>June, July &amp; August</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Event Duration</td>
<td>5 Hours (Base output across entire dispatch window)</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Anticipated Dispatch Window</td>
<td>3 PM to 8 PM</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Reserve Capacity</td>
<td>20% Required Reserve</td>
<td>N/A</td>
</tr>
<tr>
<td>Active Dispatch</td>
<td>Flat Block Upfront Incentive</td>
<td>Varies by customer size based on peak demand. See “Active Dispatch and Performance Incentives” section</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Events per Season</td>
<td>30 to 60</td>
<td>1 to 5</td>
</tr>
<tr>
<td></td>
<td>Months</td>
<td>June through September</td>
<td>November through March</td>
</tr>
<tr>
<td></td>
<td>Event Duration</td>
<td>1 - 3 hours (Targeted output within dispatch window)</td>
<td>1 - 3 hours (Targeted output within dispatch window)</td>
</tr>
<tr>
<td></td>
<td>Potential Dispatch Window</td>
<td>12 PM to 9 PM (All Days)</td>
<td>12 PM to 9 PM (All Days)</td>
</tr>
<tr>
<td></td>
<td>Reserve Capacity</td>
<td>Not required by Program (no reserve expected)</td>
<td></td>
</tr>
</tbody>
</table>

5 The Program Administrators may choose to alter the dispatch schedule for both passive and active dispatch programs to better achieve RIM targets based on annual EM&V reports. In the event that the Program Administrators determine that an alternate schedule is prudent, customers will be notified of the change before the start of a dispatch season and storage assets will be remotely reprogramed to a modified schedule.

6 To the extent possible, EDCs will provide Program Participants notice of Active Dispatch Events 24 hours ahead of an event.

7 EDCs may need to dispatch in off season months, on an as-needed basis.
Section 4: Enrollment

Customers will be able to enroll in Energy Storage Solutions via their Eligible Contractor (Contractor) or Third-Party Owner (TPO) completing a project application (Application) on the Customer’s behalf through the Enrollment Platform. The Customer’s Contractor or TPO will be responsible for submitting the Customer’s Application to the appropriate Program Administrator and the Customer and/or Contractor or TPO will be responsible for registering the BESS into the relevant EDC’s existing Demand Energy Response Management System (DERMS). Customers (or Contractors or TPOs on their behalf) may also need to submit an Application into the relevant battery storage manufacturer enrollment platform. The time period allocated to complete each enrollment milestone will differ depending on the type of the Customer (commercial or residential) and the size of the project.

4.1. New Customer Enrollment Process

The following steps outline the expected process flow for customer enrollment into Energy Storage Solutions, from Application to the verification of system operation and the onset of performance period. Transfer Customers (those with systems installed prior to January 1, 2022) will follow a modified process described in Section 4.3.

New Customer Enrollment Steps and Milestones

1. **Execute Customer Contract or LOI, Terms & Conditions and Data Release**

   Residential Customers must sign and execute a Customer Contract, Power Purchase Agreement (PPA), or Lease Agreement, noting the designation of associated parties to include TPO, Contractor, and other pertinent parties responsible for administration of the project. The Customer Contract, PPA, or Lease Agreement must comply with the requirements set forth in Sec. 5.3.1.1 (7).

   C&I Customers may sign a Letter of Intent (LOI).

   Both Residential and C&I Customers must also agree to and sign the Customer Terms & Conditions and Data Release included in Appendix B.

2. **Complete Application**

   Customers seeking participation in Energy Storage Solutions must be first deemed eligible through an Application process that will remain open through the completion of Step 3. The Contractor or TPO must register their respective Customers using Enrollment Platform to complete the Application. The Contractor or TPO will follow instructions on the Enrollment Platform to submit a complete Application.

   Communications and notifications for activity throughout the process will be sent via email to the email addresses on file in the Application.

   To be considered complete, each Application will include, but may not be limited to, the following information submitted directly or via attached files in the Enrollment Platform:

   a. Customer, Contractor, and TPO (if applicable) detailed contact and site information

   b. Service address and account number
c. Designation of operator responsible for “last-mile” communication to the device being dispatched

d. Designation of incentive recipient (i.e., TPO, default is Customer) and point of contact responsible for Application accuracy

e. Signed Customer Contract or LOI for BESS

   i. For Residential projects, a signed sales agreement, lease, or power purchase agreement between the Customer and Contractor or TPO is required.

   ii. For C&I projects, a signed Letter of Intent (LOI) between the Customer and Contractor or TPO will be accepted during the initial application stage to receive an ROF.

f. System design narrative and design submittals

g. Designation as to whether the project will claim capacity rights in the ISO-New England Forward Capacity Market (ISO-NE FCM) and/or Ancillary Services market as described in the Authority’s final decision page 20.

h. Signed Program Terms and Conditions

As part of the enrollment process, residential participants will be required to complete a survey to better understand their battery storage needs with respect to capacity and duration during an outage. Upon receipt, the Enrollment Platform will provide the Customer and Contractor or TPO with an Application number to track progress. If any associated parties are yet to be selected by the Customer, such as Contractor or TPO(s), these designations must be made prior to Construction Phase as listed below.

3. Program Administrators review project for eligibility and technical accuracy

   After Application submittal, Program Administrator staff will review the Application for accuracy and completeness. If additional information is needed, Contractor or TPO will be notified via email of any deficiencies. The Applicant may be given a time frame to correct such deficiencies, as indicated in an email communication. If after this extended time the Applicant has not provided the requested information, Program Administrators may elect to cancel the incentive application.

4. Program Administrator approves project application and upfront incentive levels

   Upon all Application requirements being satisfied, the Program Administrator will electronically send a Reservation of Funds (ROF) letter describing the estimated upfront incentive, the milestone approval process and dates, and the expiration date of the fund reservation, all including in a Customer Contract. Contractor or TPO will be required to return a signed version of the ROF and Customer Contract electronically. The funds are reserved for 18 months, at which point all completion materials must be submitted through the Enrollment Platform. If an extension is required, Contractor or TPO may file a request via the Enrollment Platform.

5. Execute Interconnection Security Agreement
The Contractor or TPO must submit a completed Interconnection Security Agreement to the Program Administrators prior to the Construction Phase. Projects should be interconnected with exporting capabilities where not cost-prohibitive to the customer. Commercial and industrial customers with base load\(^8\) higher than the BESS maximum dispatch capability may also be exempted from exporting requirements.

6. **Construction Phase**

The Contractor or TPO may pursue the construction schedule that best suits the project needs, although the Program Administrators anticipate that the majority of projects will not begin construction until the Customer Contract has been executed\(^9\) (as described in Step 1 above). Upon final construction completion and within 18 months of ROF, the Contractor or TPO will notify the Program Administrators of the final commercial operation date (COD) via the Customer Enrollment Platform and that the system is ready for verification via submission of project completion materials in the Enrollment Platform. Connection to any building’s electrical service or utility meter can only be performed by a licensed Connecticut E-1.

7. **Approval and Payment of Upfront Incentive**

Upon confirmation that the system is energized and operational and has received final approval from the EDC and CGB (as described in Battery Enrollment Process below), the Upfront Incentive will be approved for payment as described in Section 7: Program Dispatch and Incentive Structure.

4.2. **New Battery Enrollment Process**

The following steps outline the expected process flow for how batteries will be enrolled into Energy Storage Solutions, from Application to the verification of system operation and the onset of performance period. Transfer Customers (those with systems installed prior to January 1, 2022) will follow a modified process described in Section 4.4.

**New Battery Enrollment Steps and Milestones**

1. **Contract Execution**

   When the Customer Contract is executed (as described above in Customer Enrollment Process), all relevant data will be input into the EDC DERMS platform and the project will be registered.

2. **Verification of System Operation**

   For all commercial and industrial projects, as well as residential projects over 20 kW AC of system nameplate discharge capacity, the verification of system operation step is required following construction completion and commercial operation. The EDC may inspect the system during operation, either physically in person or virtually, to verify system parameters are within the Application specification, informed by the EDC guidelines and industry approved storage inspection

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\(^{8}\) Commercial and industrial customer base load will be set equal to the C&I customer’s average demand during April-May and October-November from the previous 12 months.

\(^{9}\) Customers requesting an Upfront Incentive may not install systems prior to Reservation of Funds (ROF).
protocols. If the verification inspection produces results that are not accurate to the Application or design submittal, the Contractor or TPO will be given a time frame to rectify and schedule an additional verification inspection or submit proof of correction to the satisfaction of the EDC. Other exceptions or extensions to the approval process may be determined on an individual basis by request from the Contractor or TPO to the EDC.

The Program Administrators shall conduct inspections as needed for any residential projects under 20 kW AC of system nameplate discharge capacity, pursuant to the process described in Sec. 4.6.1.

4.3. Transfer Customers Enrollment Process

The following steps outline the expected process flow for how Transfer Customers (those with systems installed prior to January 1, 2022) will be enrolled into Energy Storage Solutions. Note that Passive Dispatch upfront incentives are not available to Transfer Customers; Transfer Customers may only qualify for Active Dispatch performance incentives.

Transfer Customer Enrollment Steps and Milestones

1. Ensure Customer Contract Compliance, Execute Customer Data Release and Terms and Conditions

The Customer must have signed and executed a Customer Contract, Power Purchase Agreement (PPA), or Lease Agreement, noting the designation of associated parties to include TPO, Contractor, and other pertinent parties responsible for administration of the project. If the original Customer Contract, PPA, or Lease Agreement does not comply with the requirements set forth in Sec. 5.3.1.1 (7) or Sec. 5.3.1.1 (8), Contractor or TPO and Customer must sign a Customer Contract addendum to meet the requirements.

The Customer must also agree to and sign the Data Release and Terms & Conditions Agreement available on the Energy Storage Solutions website and the Customer Terms and Conditions included in Appendix B.

2. Complete Application

Customers seeking participation in Energy Storage Solutions must be deemed eligible through an Application process that will remain open through the completion of Step 3. The Contractor or TPO must register their respective Customers using Enrollment Platform to complete the Application. The Contractor or TPO will follow instructions on the Enrollment Platform to submit a complete Application, noting that the system is already installed and operational.

Communications and notifications for activity throughout the process will be sent via email to the addresses on file in the Application.

To be considered complete, each Application will include, but may not be limited to, the following information submitted directly or via attached files in the Enrollment Platform:

a. Customer, Contractor, and TPO (if applicable), detailed contact information

b. Service address and account number
c. Designation of operator responsible for “last-mile” communication to the device being dispatched

d. Designation of incentive recipient (i.e., TPO, default is Customer) and point of contact responsible for Application accuracy

e. Signed sales or lease agreement between Contractor or TPO and Customer for battery storage system with Customer Contract addendum, if needed, as described in Section 4.3.1 above.

f. System design narrative, design submittals and specification sheets

g. Designation as to whether the project will claim capacity rights in the ISO-New England Forward Capacity Market (ISO-NE FCM) and/or Ancillary Services market as described in the Authority’s final decision page 20.

h. Signed Program Terms and Conditions10

As part of the enrollment process, residential participants will be required to complete a survey to better understand their battery storage needs with respect to capacity and duration during an outage. Upon receipt, the Enrollment Platform will provide the Customer and Contractor or TPO with an Application number to track progress. If any associated parties are yet to be selected by the Customer, such as Contractor or TPO, these designations must be made prior to Construction Phase as listed below.

3. Program Administrators review project for eligibility and technical accuracy

After Application submittal, Program Administrator staff will review the Application for accuracy and completeness. If additional information is needed, Contractor or TPO will be notified via email of any deficiencies. The Applicant may be given a time frame to correct such deficiencies, as indicated in an email communication. If after this extended time the Applicant has not provided the requested information, Programs Administrators may elect to cancel the incentive application.

4. Program Administrator approves project application

Upon all Application requirements being satisfied, the Program Administrator will electronically send an Acceptance Letter describing the milestone approval process and dates. Contractor or TPO will be required to return a signed version of the Acceptance Letter electronically.

5. Completion Phase

As Transfer Customer projects have been installed prior to Application, Contractor or TPOs are expected to notify the Program Administrators of the commercial operation date (COD) via Enrollment Platform and that the system is ready for verification via submission of project completion materials in the Enrollment Platform within 90 days after Acceptance Letter has been signed.

10 See Appendix B
6. Approval and Enrollment

Upon confirmation that the system is energized and operational and has received final approval from the EDC and CGB (as described in Transfer Battery Enrollment Process Step 3 below), the battery will be enrolled for performance incentive payments as described in Section 7: Program Dispatch and Incentive Structure.

4.4. Transfer Battery Enrollment Process

The following steps outline the expected process flow for how Transfer Customer (those with systems installed prior to January 1, 2022) batteries will be enrolled into Energy Storage Solutions. Note that Passive Dispatch upfront incentives are not available to Transfer Customers; Transfer Customers may only qualify for Active Dispatch performance incentives. Transfer Customers may only apply for Energy Storage Solutions in the first year of the Program (January 1, 2022, - December 31, 2022).

Transfer Battery Enrollment Steps and Milestones

1. Application Approval and Acceptance

When the Application has been approved and the Acceptance Letter has been executed (as described above in Transfer Customer Enrollment Process), all relevant data will be input into the EDC DERMS platform and the project will be registered.

2. Verification of System Operation

For all commercial and industrial projects, as well as residential projects over 20 kW AC of system nameplate discharge capacity, the verification of system operation step is required following construction completion and commercial operation. The EDC may inspect the system during operation, either physically in person or virtually, to verify system parameters are within the Application specification, informed by the EDC guidelines and industry approved storage inspection protocols. If the verification inspection produces results that are not accurate to the Application or design submittal, the Contractor or TPO will be given a time frame to rectify and schedule an additional verification inspection or submit proof of correction to the satisfaction of the EDC. Other exceptions or extensions to the approval process may be determined on an individual basis by request from the Contractor or TPO to the EDC.

The Program Administrators shall conduct inspections as needed for any residential projects under 20 kW AC of system nameplate discharge capacity, pursuant to the process described in Sec. 4.6.1.

4.5. Enrollment Deadlines and Milestones

Summer Season Application Deadline
For a customer to ensure they receive their full performance incentive for the summer season, the Application must be received by the customer’s Program Administrator by 11:59 PM on May 31 of that year. Customers can still enroll after May 31 for the summer season. However, the customers discharge performance will be set to zero (0 kW average) for any discharge events the customer missed.

**Winter Season Application Deadline**

For a customer to ensure they receive their full performance incentive for the winter season, an Application must be received by the customer’s Program Administrator by 11:59 PM on November 30 of that year. Customers can still enroll after November 30 for the winter season. However, a customer’s discharge performance will be set to zero (0 kW average) for any discharge events the customer missed.

The Program Administrators reserve the right to change these deadlines.

**Milestone Deadlines**

<table>
<thead>
<tr>
<th>Milestone</th>
<th>Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Complete Application</td>
<td>May 31st Summer; October 31st Winter</td>
</tr>
<tr>
<td>Execute Interconnection Security Agreement</td>
<td>Within 6 months after Executed Customer Contract</td>
</tr>
<tr>
<td>Commercial Operation Date</td>
<td>Within 12 Months from Executed ISA*</td>
</tr>
<tr>
<td>Verification of System Operation</td>
<td>Non-compliance issues must be addressed within 90 days of inspection (inspection performed closely following Commercial Operation Date)</td>
</tr>
</tbody>
</table>

*Customers may reserve an additional 6 months from Executed ISA as necessary and at the Program Administrator’s discretion.

### 4.6. Project Verification

#### 4.6.1 Project Inspections

To qualify for an incentive, Contractors or TPOs must agree to provide the Program Administrators with a Self-Inspection report (including all required photos) at project completion, along with all other project completion paperwork. The Program Administrators will review Self-Inspection report submission and follow up with the Contractor or TPO as needed. Contractors or TPOs will submit Self-Inspection reports via the Energy Storage Solutions enrollment platform in accordance with guidelines described in the current Process Guides. A copy of the Self-Inspection Checklist is posted at the Energy Storage Solutions website.

The Program Administrators reserve the right to have a representative of the Program Administrator conduct a field inspection of the completed system to verify information submitted in the self-inspection report and Application materials, as well as inspect the system with respect to: battery system communication status to assure that the battery can dispatch to meet Program requirements as well as meet customer backup power needs, equipment verification, safety considerations, workmanship, and other considerations such as local and state codes, laws and regulations (though adherence to applicable codes are primarily the purview of municipal inspections). Contractors or TPOs must allow this representative to inspect the completed and interconnected BESS, though Customers may decline the Inspection if they choose. Contractor or TPO and Customer will have the right to be present for the Program Administrators’ Field Inspection as safety allows and at the discretion of the inspector. The Program
Administrators and inspectors will coordinate inspection following Contractor or TPO’s submission of proof of project completion.

Upon the second instance of a re-inspection at one (1) or more sites, the Contractor or TPO may be required to pay the costs of follow-up inspection.

Discrepancies found between incentive applications and inspection reports will be reviewed by the Program Administrators. The Program Administrators reserve the right to adjust upfront incentive calculations based on inspection reports or other submitted documentation and will make a final decision on upfront incentive adjustments due to inspection failures. Upfront incentive adjustments made as a result of inspection reports may only decrease the total incentive level; never increase. Contractor or TPO is responsible for the original upfront incentive calculation and will therefore be held responsible for any reduction in upfront incentive amount as a result of the inspection report or other submitted documentation. Reduction in upfront incentive as a result of Contractor or TPO mistake or negligence shall not be passed on to customers.

The Program Administrators will decide to inspect a completed system based on the installer history, self-inspection checklist, and the customer availability. The Program Administrators will work to ensure that inspections are performed in a reasonable timeframe and do not impose an excessive burden or inconvenience on customers, Contractors, or TPOs in good standing. Customers may decline the inspection if they are not available. The Program Administrators may modify its inspection policy to better accommodate Contractors or TPOs. Adjustments to the policy and/or processes will be detailed at the Energy Storage Solutions website.

4.7. Project Completion Policy

To ensure good stewardship of Energy Storage Solutions incentive funds, the Program Administrators will enforce a Project Completion policy. Approval of new incentive applications may be suspended and/or projects considered cancelled by the Program Administrators for projects that are non-compliant based on any of the eligibility requirements outlined above or any of the following rules:

1. Project Expiration
2. Inspection Failures and Delays
3. Completion Deficiencies

4.7.1 Project Expiration

Incentive reservations may be cancelled for projects if their incentive approvals expire. Projects will be considered expired when a Contractor or TPO has projects that have passed the timeframe (as specified in Reservation of Funds letter) listed in incentive reservation letters or on the Energy Storage Solutions website, where applicable, whichever is later. Projects are Expired if all completion paperwork has not been submitted. Expired Projects may have their project status changed to “Cancelled”. Contractor or TPO may resubmit for approval at then-current incentive level if project has not yet been installed. Incentive payments that were already received for cancelled projects must be returned to the Program Administrators within 30 days of cancellation.
The Program Administrators reserve the right to modify schedule, deadlines, and timelines associated with Project Expiration and will post notice via the Enrollment Platform in the event of any changes.

4.7.2 Inspection Failures and Delays

Incentive reservations may be cancelled if projects fail to meet inspection deadlines:

1. Failed Inspection of 90+ days - Any projects in “Failed Inspection” status for 90 days or more. Contractor or TPOs may be granted an exemption if they can demonstrate a delay outside Contractor or TPO control.

2. Delayed Self-Inspection – Consistent failure to submit Self-Inspection documentation.

3. Fail to report energy data to the Program Administrator’s Performance Data Monitoring platform.

4.7.3 Completion Deficiencies

Projects will be rejected if responsible party fails to submit complete project completion information and paperwork, including but not limited to: inspection documentation, updated system specifications, utility documents, packing slips, certificates, change orders, signatures, audit trails and document revisions.

4.8. Unsubscribing from Energy Storage Solutions

Customers who enroll in Energy Storage Solutions will remain enrolled year over year for 10 years until they provide written notice to the Program Administrators that they want to be removed from the Program. Once a season (summer or winter) starts, the customer must stay enrolled for the entire season to receive the performance incentive. A customer cannot un-enroll midway through a season and receive the performance incentive for fewer events than all the other Program participants.

Exiting from the Program before 10 years of system operation, or non-performance in passive events during this period, will result in non-compliance with Program requirements and the customer will be required to return a prorated portion of the un-earned upfront incentive as determined by CGB.

4.9. Extending Energy Storage Solutions Enrollment

After 10 years of system operation, BESS may still have useful life. Customers wishing to continue participation in active dispatches (and associated performance incentives) may apply for an extension and will be eligible to receive performance incentives at the rate at the time of re-enrollment.

4.10. Transfer of Enrollment

The Program Administrators will allow customers to transfer Program enrollment to other customers. If a customer moves out of their residence/facility leaving their BESS behind, the new occupant and BESS owner will be required to notify the EDCs of the change in ownership in order to ensure future performance payments will be processed to the new owner. The new owner will complete a BESS Ownership Transfer Form through the Enrollment Platform. Information required will include contact information (name, email, phone), address, and the new utility electric account number. For installations where the seller financed a portion of the BESS and a direct payment recipient was named during the application process, the seller will be responsible for notifying the direct payment recipient of the transfer or decision to unsubscribe from the program.
If a customer moves out of their residence/facility leaving their BESS behind, and the new occupant does not participate in Energy Storage Solutions, then the original customer who entered into the Program Contract is responsible for returning a prorated portion of the upfront incentive upon property transfer.

4.11. Electronic Signatures

Contractors and TPOs may use and allow their retail customers to use electronic signatures in lieu of wet signatures for contracts and other documents in the Program and create such contracts and other documents in electronic form. Electronic signatures must (a) use logically attached or associated with the electronic contract or other document being created and is verifiable, (b) include a date and time stamp of the electronic signature and an electronic audit trail of the electronic signature and the electronic contract or other document that is created, and (c) be sure the electronic contract or other document is created and retained in a secure electronic environment that preserves the integrity of the electronic contract and all the information contained therein and can be made available to the Program Administrators upon its request.

Examples of electronic signature technology systems that are acceptable to the Program Administrators include DocuSign, HelloSign and Adobe Sign. Only commercially available third-party platforms are accepted. The Program Administrators will not accept electronic signatures that have been digitally altered, copied, or placed using computer software that does not provide a verifiable electronic audit trail. Prior to the use of any electronic signature technology for contracts and other documents in the Program, the Contractor or TPO must obtain the prior approval of the Program Administrators.

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Section 5: Eligibility

5.1. Customer and Site Eligibility

To be eligible for Energy Storage Solutions, the customer must have a UI or Eversource electric service account located in Connecticut and the BESS must be located at the electric service account location. Additionally, the residential, commercial, or industrial building must be connected to the grid by agreement with the EDCs and the BESS must be new to the customer. Systems installed prior to January 1, 2022, are not eligible for the Upfront Incentive but may apply to participate in Energy Storage Solutions as a Transfer Customer provided their application is approved pursuant to Section 4. Additional capacity added to existing BESS’s may be eligible for Energy Storage Solutions, subject to the discretion of the EDC’s and an analysis of the proposed system to include age and functionality verification of the existing BESS components.

5.1.1 Ownership

BESS’s may be owned by: (1) the customer or (2) a third-party operator (TPO) with the customer’s permission as indicated in the Application. All Energy Storage Solutions rules must be met regardless of the BESS’s owner. In the instance that there is a change in TPO or Contractor, the Customer must notify the Program Administrators in writing to request an evaluation of the new agreement and/or new TPO.

For customers purchasing a BESS from a qualified Contractor, the customer will retain title to the equipment purchased. The Contractor is responsible for ensuring all equipment is installed in accordance with manufacturer specifications and warranty provisions when system is placed in service. The Contractor will be held responsible for any actions that void equipment warranties due to workmanship.

If the BESS is owned by a TPO, the equipment title shall remain with the TPO.

5.1.2 Energy Efficiency Audits

For residential customers at the time of Application, the Customer of Record must have either completed a Home Energy Solutions (HES), Home Energy Solutions Income-Eligible (HES-IE), or an equivalent energy assessment after 2011 or must have scheduled such an assessment. Information on scheduling HES and HES-IE assessments is available at:


In certain limited circumstances, one-to-four family homes may not be eligible for HES or HES-IE assessments. Exemptions to the HES audit requirement are permitted in only the following instances:

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11 New construction or new service customers may submit proof that a new service has been requested at application. Incentive payments will not be issued until the Program Administrators have confirmed that electric service has been established with Eversource or UI.

12 Program Administrator will accept energy efficiency audits conducted in-person by a technician certified by the Building Performance Institute (BPI), HERS, or Home Performance with Energy Star. A copy of the audit report must be provided to the Program Administrator. The Program Administrator must approve “HES equivalent” energy audit types.
1. New Construction: at minimum, home 1) was built after 2011, 2) was Energy Star certified in 2011 or later or 3) has a Home Energy Rating System (HERS) rating of 85 or lower. Contractor or Homeowner must submit to the Program Administrators a signed letter from the homebuilder or architect listing the home’s (actual or expected) construction date, compliance with current Connecticut building codes and/or Energy Star or HERS rating certificate where applicable, estimated annual load, and energy efficiency measures implemented, if applicable.

2. Gut Rehabilitation: if home has been or will be completely stripped to its frame and rebuilt, then at minimum, Contractor or Homeowner may follow “New Construction” exception guidelines mentioned above.

3. Health and Safety Concern: Technician cannot perform energy efficiency audit due to health and/or safety concerns (i.e., mold, asbestos, vermiculite, etc.). In this case, a letter should be provided specifying the issues that prevent the audit or certain measures from being performed.

Residential Solar Investment Program (RSIP) customers with an energy audit already on file with the Green Bank will be deemed to have met this requirement.

The Program Administrators recommend that commercial and industrial customers participating in Energy Storage Solutions have an energy efficiency audit performed by a qualified individual prior to system installation to ensure maximum resiliency benefits.

5.2. Storage System Eligibility

The EDCs have developed a list of eligible electric storage technologies (see Appendix A) and currently, only electro-chemical (or battery) BESS’s are eligible. As other electric storage technologies become market available, the EDCs will consider their inclusion in Energy Storage Solutions. Examples of these technologies may include thermal storage, mechanical storage, pumped hydropower, electric vehicle battery to grid and other emerging technologies such as hydrogen energy storage. Throughout the Program’s duration, the EDCs will evaluate the inclusion of these technologies on a case-by-case basis. The EDCs’ have detailed their proposed technical and Program requirements below.

5.2.1 Technical Requirements

The Program Administrators have developed the following technical requirements for eligible electric storage technologies for which Contractors will need to comply:

- Commercially available, carrying at least a 10-year manufacturer warranty with customer service and technical support provided by the manufacturer.
- The equipment supplier should maintain the rated Power Capacity for a 10-year service life of the project with an availability standard (>90% availability is possible).
- The electric storage technologies shall be capable of and must comply with all scheduling commands to provide Power Capacity, Energy Capacity, and Annual Cycle requirements.
- The rated Energy Capacity shall be on an annual schedule over a 10-year period, or based on total energy throughput, to accomplish use-case objectives.
- Minimum 70% round-trip efficiency for all customers.
- Permanently installed, grid connected, and behind-the-meter.
• Adhere to structural, building, and local codes, laws and regulations.
• BESS design approved by the EDC as part of the interconnection process. For residential customers, BESS must be capable of exporting power to the distribution grid unless granted exception from the Program Administrators.
• BESS should be capable of islanding from the grid during outage events\(^\text{13}\) and the BESS wiring diagram should indicate how this will be accomplished.
• The equipment provider (Contractor or TPO) should offer service with capacities that include:
  o Customer enrollment into a DERMS compatible communication interface.
  o Charge and dispatch control of individual systems.
  o Ability to send dispatch commands in real time (max of 15 minutes intervals with 15 minute latency) and receive inverter and critical operating data.

There are numerous codes and standards that apply across the BESS technological landscape. Some of these standards apply across all the technologies such as electricity metering, communication standards, building, and electric codes. Individual technologies, such as different battery chemistries or mechanical energy storage, may have specific standards that apply while emerging technologies are pushing these standards to be constantly evolving. Systems installed under Energy Storage Solutions should adhere to all applicable standards including, but not limited to, the following list:

• American National Standards Institute (ANSI 62.41 – Surge suppression, ANSI C12.1 – AC Electric Metering)
• Institute of Electrical and Electronics Engineers (IEEE 519 - Harmonics, IEEE1547 – Inverters, Controls, etc.)
• National Fire Protection Association (NFPA855 - Standard for the Installation of Stationary Energy Storage Systems), latest version
• National Electric Code, latest version
• Connecticut Building Code, latest version
• Local Building and Safety Codes, latest version
• Federal Communications Commission (FCC Part 15A)
• Cyber Security Framework (NIST 800-171, ISO 27001)

Installations must adhere to the applicable codes and standards assures safe and successful design, fabrication, procurement, and installation of a fully functional BESS that meets or exceeds all technical requirements, including protective and reverse-power relaying, and connection to the BESS step-up transformer secondary connections and the EDC’s Supervisory Control and Data Acquisition (SCADA) interface. All communications equipment/software, within the BESS, necessary for integration of the existing SCADA network are also driven by these standards and the preference of the EDC.

5.2.2 Technology Updates

\(^{13}\) The BESS must be able to provide back-up power to the customer within a reasonable time in the event of an outage.
During annual or Program review periods, the EDCs will provide an updated list of eligible electric storage technologies to the Authority. The list will include all relevant Program documentation on CGB, EnergizeCT, and the EDCs’ respective websites. If a Customer, Contractor, or TPO proposes to participate in Energy Storage Solutions using technologies not already approved, the Contractor or TPO must submit a Program application in parallel with the submission of a Battery Technology Approval Form. The EDCs will evaluate all applications and the technology will be accepted or rejected at the EDC’s discretion based on its conformance to the technical and Program requirements defined above (See Appendix C). If the Battery Technology is considered eligible, the Contractor or TPO will be approved to begin the integration process with the DERMS vendor. The Contractor or TPO will then begin completing integration with the DERMS platform as required to obtain final approval in the program.

5.3. Eligible Contractor and Third-Party Owner Requirements

Third-Party Owners (TPOs) are expected to interpret system-wide DERMS dispatch instructions to control an individual storage system operation. Each BESS enrolled in Energy Storage Solutions is required to select a certified TPO responsible for implementing the “last-mile” storage system controls. Contractor requirements for eligibility are also listed, providing detail on the expectation for installation and maintenance contractors.

Prospective Eligible Contractors or Eligible TPOs in the Residential Solar Investment Program (RSIP) as of October 1, 2021 may submit an abbreviated Application, as further detailed on the Energy Storage Solutions website, and as long as the application is submitted in 2022.

5.3.1 Eligible Contractor and Third-Party Owner Eligibility

Eligible Contractors and Third-Party Owners will design, sell, install, and/or service BESS’s to customers in Eversource and UI territories. To qualify as an Eligible Contractor or Third-Party Owner, companies or individuals applying to Energy Storage Solutions must be qualified by experience and/or specific training in BESS design and electrical services. Additionally, Eligible Contractors and Third-Party Owners must be properly insured and meet Connecticut’s occupational and professional licensing requirements, such as Connecticut Master Electrician (E-1) license and/or Connecticut Home Improvement Contractor (HIC) registration where necessary.

5.3.1.1 Required Documentation for Eligible Contractors

This section is only applicable to Contractors intending to sell or sell and install a BESS for residential and/or commercial and industrial (C&I) customers or install for a TPO.

To apply to become an Eligible Contractor in Energy Storage Solutions, applicants must provide the following documentation electronically or through the Program Administrator’s online Application when available:

1. **Complete Application** – submitted electronically or online at Program website.

2. **Technical Capabilities** – Provide a summary of the Applicant company’s experience and training with electric storage systems and related technologies; and Applicant’s experience with CGB and EDC programs.

3. **Bank Reference Letter** – Provide verifiable evidence of financial solvency and health. Eligible Contractors should demonstrate their business is in good financial standing, has sufficient financial resources, and is
able to meet the cash flow requirements of managing multiple projects in the Program. Please submit a bank letter of reference/credit addressed to CGB on the bank’s letterhead, including the following details:

a. Confirmation of good standing

b. Minimum balance carried

c. Length of time the applicant has been a customer of the bank

d. Signature of appropriate bank officer

If the financial capacity information is confidential, it must be labeled “CONFIDENTIAL” in the title of the document and be clearly marked “CONFIDENTIAL”.

4. **E-1 and/or HIC License(s)** – Provide a copy of the E-1 license(s) and/or HIC registration(s) under which the applicant is registered. Please follow the guidance in Table 2 below to determine which license(s) must be held depending on type of sales.

Note: all salespersons for HIC companies must be registered as Home Improvement Salespersons (HIS) with each company for which that salesperson is conducting sales. Energy Storage Solutions does not require submission of HIS licenses for individual salespersons but may request them at any time. An owner or principal of an HIC company does not need to have an HIS to conduct sales.

<table>
<thead>
<tr>
<th>Company License</th>
<th>Residential BESS</th>
<th>Commercial and Industrial BESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salesperson License</td>
<td>E-1</td>
<td>HIC</td>
</tr>
<tr>
<td>Grid Interconnection Electrician’s License (Subcontractor or Employee)</td>
<td>E-1</td>
<td>E-1</td>
</tr>
</tbody>
</table>

**Solicitors’ Permit(s)** – “Vendor”, “Peddler” or “Solicitor” permits may be required by certain Connecticut municipalities for canvassing and door-to-door sales or lead generation. Check with the municipalities in which you are doing business. Energy Storage Solutions does not require submission of these permits as part of the Application but may request them at any time.

5. **Additional Licenses, Education and Training** – Provide copies of any additional licenses, education and training obtained by permanent employees or subcontractors who will be directly involved in Energy Storage Solutions.

6. **Subcontracting Agreement(s)** – If the applicant company will use subcontractors to install BESS under Energy Storage Solutions, submit a copy of the agreement for each subcontractor. The agreement should be on the applicant company’s letterhead and include the following details:

a. Subcontractor’s primary responsibilities
b. Contractor’s primary responsibilities

c. Term of agreement

d. Any other relevant terms

e. Signatures of all related parties

If any changes to subcontracting agreements are made, Eligible Contractor must notify the Program Administrators within five (5) business days.

7. **Residential BESS Sales Contract and Terms (if applicable)** — Provide a sample or blank copy of your standard contract or sales agreement template exactly as provided to a residential customer for the sale of a BESS. Use of the contract template must be pre-approved by the Program Administrators. Contractors will not receive incentive approvals for residential projects using an unapproved contract template. If this contract changes substantively, an updated contract must be promptly provided to the Program Administrators.

All sales contracts between residential customers and Contractors participating in Energy Storage Solutions and requesting an Upfront Incentive must reference the incentive as an upfront cost reduction to the customer. The upfront and performance incentives must always be referred to as “estimated”.

Each residential sales contract must be signed by the Eligible Contractor and the customer. All sales agreements will include, but not be limited to:

a. Company license or registration (E-1 and/or HIC)

b. Home Improvement Salesperson (HIS) registration number (if company is an HIC)

c. Description of BESS location, size, specifications (e.g., make and model), and components

d. Nameplate power (kW) and energy (kWh) output

e. Data monitoring and collection responsibilities

f. Warranty provisions

g. Total BESS system cost, estimated upfront incentive amount, and estimated net customer cost

h. Payment schedule

i. Notice of cancellation (in duplicate)

j. Current Program Terms & Conditions and Data Release (See Appendix B and Program website)

k. Any additional information upon request by the Program Administrators

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14 See Energy Storage Solutions website for any additional data requirements.
8. **Commercial and Industrial BESS Sales Contract and Terms (if applicable)** – Provide a complete copy of your standard contract or sales agreement template exactly as provided to a C&I customer for the sale of a BESS.

All sales contracts between C&I customers and Contractors participating in Energy Storage Solutions and requesting an Upfront Incentive must reference the incentive as “estimated”.

Each sales contract must be signed by the Eligible Contractor and the customer. All agreements will include:

- a. Description of BESS system location, size, specifications, and components
- b. Nameplate power (kW) and energy (kWh) output
- c. Data monitoring and collection responsibilities
- d. Warranty provisions
- e. Total BESS system cost, estimated upfront incentive amount, and estimated net customer cost
- f. Payment schedule
- g. Current Program Terms and Conditions (See Appendix B and website)
- h. Or any additional data upon request by the Program Administrators

9. **Workmanship Warranty** – Provide a copy of Eligible Contractor’s workmanship warranty. Contractors participating in Energy Storage Solutions must provide a ten (10) year or longer workmanship warranty. The warranty must cover full costs of labor for repair or replacement of any defective system components or components that failed due to improper or insufficient design or installation.

10. **General Liability Insurance** – All Eligible Contractors and subcontractors must carry at least one million dollars in general liability insurance to participate in Energy Storage Solutions. Additionally, all Eligible Contractors and subcontracts must carry worker’s compensation, and auto insurance.

5.3.1.1. **Required Documentation for TPOs**

This section is only applicable to TPOs which intend to own and operate BESS with lease or PPA to customers in Energy Storage Solutions. Companies may apply as both an Eligible Contractor and TPO if they intend to sell, install, own, and operate BESS to customers.

TPOs will own and operate BESS in agreement with customers in Eversource and UI territories. To qualify as a TPO, companies applying to Energy Storage Solutions must be financially solvent and able to own and operate a fleet of BESS and be properly insured and meet Connecticut’s occupational and professional licensing requirements, such as Connecticut E-1 and/or HIC licenses where necessary.

TPOs are expected to interpret system-wide DERMS dispatch instructions to control an individual storage system operation. Each BESS enrolled in Energy Storage Solutions is required to select a certified TPO responsible for implementing the “last-mile” storage system controls.
All TPOs must provide the following documentation:

1. **Complete Application** – submitted electronically or online at Program website.

2. **Technical Capabilities** – Provide a summary of the Applicant company’s experience and training with battery energy storage systems and related technologies; and Applicant’s experience with CGB and EDC programs.

3. **Bank Reference Letter** – Provide verifiable evidence of financial solvency and health. TPOs should demonstrate their business is in good financial standing, has sufficient financial resources, and is able to meet the cash flow requirements of managing multiple projects in Energy Storage Solutions. Please submit a bank letter of reference/credit addressed to CGB on the bank’s letterhead, including the following details:
   - a. Confirmation of good standing
   - b. Minimum balance carried
   - c. Length of time the applicant has been a customer of the bank
   - d. Signature of appropriate bank officer

If the financial capacity information is confidential, it must be labeled “CONFIDENTIAL” in the title of the document and be clearly marked “CONFIDENTIAL”.

4. **Agreement(s) with Eligible Contractor(s)** – TPOs are required to use Eligible Contractors to install BESS under Energy Storage Solutions or become an Eligible Contractor. Submit a copy of each agreement, if applicable, which should be on the TPO’s letterhead, and include the following details:
   - a. Eligible Contractor’s primary responsibilities
   - b. Eligible TPO’s primary responsibilities
   - c. Term of agreement
   - d. Any other relevant terms
   - e. Signatures of all parties

If the TPO changes, cancels, or adds agreements with Eligible Contractors, the Program Administrators must be notified in writing within five (5) business days of the change. The TPO must also submit an updated agreement, and any other applicable documents. The Program Administrators reserves the right to request additional information regarding agreements with Eligible Contractors. TPOs may also apply as Eligible Contractors to coordinate or subcontract their own installations.

5. **Residential Lease / PPA Contract and Terms (If applicable)** – Provide a sample of the TPO’s standard contract or sales agreement template for residential BESS Leases or PPAs.
6. **Commercial and Industrial Lease / PPA Contract and Terms (If applicable)** – Provide a sample of the TPO’s standard contract or sales agreement template for commercial and industrial BESS Leases or PPAs.

7. **General Liability Insurance** - All TPOs must carry at least one (1) million dollars in general liability insurance to participate in Energy Storage Solutions. Additionally, all Eligible Contractors and TPOs and subcontracts must carry worker’s compensation, and auto insurance.

### 5.3.2 Eligible Contractor and TPO Application Process

The Application process is as follows:

1. Prospective Contractor or TPO will submit a **complete** Application to the Program Administrators at the Energy Storage Solutions website. The Program Administrators shall determine what constitutes a complete Application based on the requirements set forth in this document.

2. Each Application will be evaluated for completeness and consistency with the requirements outlined in this document within five (5) business days of submission. The Program Administrators will review the Application and may request additional documentation or information, if needed. Incomplete Applications may take longer to process and may be rejected. Rejected Applicants may resubmit a complete Application at any time.

3. When a complete Application has been submitted, Program Administrators will review the Application. Applications can be rejected at the sole discretion of the Program Administrators. Reasons for rejection include but are not limited to:

   a. Principal(s), executive(s) or staff (including but not limited to: managers, directors, executive staff, subcontractors or salespersons) of Applicant company have been associated with misconduct within Connecticut Green Bank or EDC programs, or have been associated with misconduct within other state or utility programs.

   b. Principal(s), executive(s) or staff (including but not limited to: managers, directors, executive staff, subcontractors or salespersons) of Applicant company have been associated with illegal activity—criminal or misdemeanor—or unethical behavior that may cast Energy Storage Solutions in negative light or call into question the integrity or workmanship or salesmanship of the Contractor or TPO.

   c. Complaints or negative references from customers, current or past employees or other agencies or organizations.

   d. Other reasons the Contractor or TPO may not be capable of successfully participating in the Program or meeting the Program’s consumer protection standards, at the Program Administrators’ sole discretion.

4. A letter notifying the Applicant of the Program Administrator’s approval (Approval Letter) or denial (Denial Letter) of the Application will be sent electronically. If approved as a Provisional Eligible Contractor, the letter will stipulate the provisions. If denied, Applicant may reapply (correcting for deficiencies noted in Denial Letter)
5. If approved, Contractor or TPO may request access to Enrollment Platform. Training is available upon request.

6. If approved, Contractor or TPO may begin submitting incentive reservation requests pursuant to their status (Eligible or Provisional), (Residential and/or C&I) and sales type (PPA, Lease, Purchase).

5.3.3 Eligible Contractor and Third-Party Owner Responsibilities and Conduct

Eligible Contractors and Third-Party Owners’ Primary Responsibilities are as follows:

1. Provide responsible, accurate and transparent sales and marketing information to customers
2. Uphold a professional degree of workmanship and work collaboratively with the Program Administrators in the best interests of customers
3. Follow all rules of Energy Storage Solutions including, but not limited to those outlined in this document and in training guides and notices.
4. Submit complete and accurate incentive applications on behalf of customers via the Program workflow platforms.
5. Comply with current Program processes for submission of incentive applications, inspection reports and project completion documents, as outlined in separate Process Guides provided by the Program Administrators at the Program website.
6. Obtain all appropriate local and state permits and approvals to facilitate the installation of the BESS.
7. Maintain all required insurance, licenses, registrations, and certifications as required by Energy Storage Solutions and by applicable local and state law.
8. Comply with all national, state, and local codes and standards, rules and regulations including but not limited to those related to home improvement contracting, electrical work and construction.
9. Coordinate installation of grid-tied BESS through direct employees or subcontractors.
10. Complete interconnection applications for UI and Eversource customers and obtain interconnection approval before commissioning.
11. Refrain from installation of BESS systems prior to Program Administrators approval when requesting an upfront incentive.
12. Collaborate with the Program Administrator’s third-party inspectors, as needed.
13. Complete system installation (if applicable) and pass all required inspections within a reasonable timeframe.
14. Honor a required minimum ten (10) year workmanship warranty.
15. Respond to BESS outages and other BESS performance and monitoring issues within a reasonable timeframe and in accordance with warranty and contract terms.
16. Configure and maintain access to an Approved Performance Data Provider for each project receiving a Program incentive.

17. Understand the public policy objectives of PA 21-53 and Docket No. 17-12-03RE03
18. Hold responsibility for and present a plan for disposal of storage assets at the end of their useful life.

TPOs are required to work with Eligible Contractors to fulfill the above responsibilities. Contractors and TPOs will be held directly accountable for work performed by their staff, subcontractors or other representatives.

5.3.4 Eligible Contractor and Third-Party Owner Non-Performance, Misconduct, Improper and Illegal Behavior

The Program Administrators can, at their sole discretion, impose a probation, suspension or termination of a Contractor or TPO’s eligibility to participate in Energy Storage Solutions, and/or may put on hold, suspend, or terminate incentive payments at any time if Program requirements are not met, or for misconduct, improper, or illegal behavior in connection with Energy Storage Solutions (alleged or convicted), including but not limited to the following:

1. Complaints regarding sales, workmanship and service, including, but not limited to:
   a. Misleading or high-pressure sales tactics
   b. Providing false, deceptive, or inaccurate information
   c. Poor customer service
   d. Poor, improper, or unsafe installation quality
   e. Billing for equipment not installed, services not rendered or charges that should not be borne by a customer based on Program rules, agreements, or similar circumstances

2. Failure to ensure that all applicable employees and/or subcontractors are properly licensed according to Connecticut State law and adhere to the requirements of Energy Storage Solutions.

3. Failure to comply with current State and local laws and ordinances pertinent to home improvement contracting, building, and electrical work, including but not limited to:
   a. Obtaining proper permits for lead generation, sales, and installations
   b. Following Occupational Safety and Health Administration (OSHA) regulations
   c. Following National Electric Code (NEC), Connecticut State Building Code(s), municipal building code(s) and ordinance(s).

4. Improper incentive activity, including, but not limited to:
   a. Failure to return cancelled incentive funds to the Program Administrators within a thirty (30) day period
   b. Failure to return overpaid or otherwise owed incentive funds to the Program Administrators within a thirty (30) day period. (For example, an incentive could be overpaid due to an
incentive reduction based on inspection findings occurring after incentive payment, or premature un-enrollment from dispatch programs).

c. Failure to pass 100% of upfront incentive as upfront cost reduction to the customer

5. Misrepresentation of BESS capabilities and benefits in sales or marketing materials to obtain competitive advantage, including, but not limited to:
   a. Presentation of inaccurate, deceptive, incomplete, or misleading power and energy estimates, including backup power
   b. Presentation of inaccurate, deceptive, incomplete, or misleading economic and environmental benefits
   c. Actions against a customer’s best interests (including, but not limited to design and/or sale of a BESS that is not ideal or suited for the customer’s property, energy, or economic needs)
   d. Misrepresentation of incentives and credits (i.e., Program incentives, federal ITC, tax liability, etc.)
   e. Presentation of inaccurate or misleading information about utility electricity rates including assumptions regarding rate escalation and Time of Use (TOU) rates and schedules
   f. Presentation of inaccurate or misleading information regarding incentives, project payback, return on investment or other measures of customer project economics

6. Consistent inspection failures, including, but not limited to:
   a. Municipal inspections
   b. Utility inspections or witness tests
   c. Program field inspections

7. Failure to submit or respond to requests for information, including but not limited to:
   a. Program documentation or information
   b. Project documentation or information
   c. Certificate of insurance
   d. Certifications and licensing applicable to Program Manual
   e. Permit or interconnection documentation

8. Failure to meet Responsibilities described in this document

9. Submission of fraudulent or falsified documents or unauthorized signatures to the Program Administrators or to other State, municipal or utility agencies related to the installation of the BESS, including, but not limited to the manipulation of a signed document or electronic signature.
10. Commission of any illegal actions while participating in Energy Storage Solutions, or if principal(s), executive(s), manager(s), salesperson(s) or other key staff (including subcontractors) are suspected or convicted of involvement in criminal or misdemeanor activity that calls into question the integrity or workmanship or salesmanship of the Contractor or TPO, or any other actions or behaviors that cast or potentially could cast Energy Storage Solutions in a negative light or are deemed unethical or improper by the Program Administrators.

11. Consistent failure to follow Program procedures.

Contractor or TPO may be given reasonable opportunity to correct problems identified by the Program Administrators, however, the Program Administrators reserve the right to immediately place on probation, suspend or terminate the Contractor or TPO from the Program for any violation or alleged violation of Program rules at the Program Administrator’s sole discretion. Suspended Contractors or TPOs may reapply to Energy Storage Solutions after their suspension period has ended. Suspended Contractors or TPOs will submit a new Application, explain how prior violations were remedied if applicable, and include a plan for preventing future issues.

5.3.5 Disciplinary Action and Appeal

Upon the Program Administrators becoming aware of a violation, act or omission, the Program Administrators may take one or more of the following actions:

1. Contact principal(s) of Contractor or TPO with written description of alleged Program violation(s) and request a written response to the allegations from Contractor or TPO.

2. Immediately suspend Contractor or TPO from Energy Storage Solutions and request a written response to the allegations from Contractor or TPO. Suspension may remain in effect as an investigation is conducted.

3. Forward all documentation relevant to Program violation allegations to the Connecticut Department of Consumer Protection (DCP) and/or Connecticut Attorney General’s office and/or PURA’s Office of Education, Outreach & Enforcement (EOE) and/or other relevant local, state or national agencies, officials, offices or organizations.

The Program Administrators will review Contractor or TPO response and request additional information as needed.

The Program Administrators will respond in writing with their findings and with any disciplinary action. Such disciplinary action may include, but not be limited to:

1. Probation (including but not limited to a limitation of incentive approvals)

2. Suspension from Energy Storage Solutions

3. Termination from Energy Storage Solutions indefinitely

If Contractor or TPO disagrees with the decision made by the Program Administrators, the Contractor or TPO may appeal the decision within thirty (30) days of issuance to a review committee consisting of the officers of the CGB and representatives of Eversource and UI. The Contractor or TPO shall have the right to
present their appeal within forty-five (45) days from requesting such appeal. The decision of this review committee shall be the final determination on the matter.

The Program Administrators may modify or expedite this process as the situation necessitates or as agreed to by the Contractor or TPO and the Program Administrators. All involved parties are expected to work expeditiously in finding resolution, however, timelines shall not be guaranteed due to the unique nature of each situation.

5.3.6 Important Implementation Notices for Project Completion Policy
Contractors and TPOs with approval suspension will still be able to submit projects to the Program enrollment platform. However, projects submitted during an approval suspension period will be considered for approval at the incentive level in effect at the time the suspension is lifted (i.e., Contractors and TPOs under suspension will not be able to “reserve” prior incentive levels).

These rules are applicable throughout the entire duration of the Program, and the Program Administrators may implement suspensions at any point in time based on non-compliance with these rules.

Contractors and TPOs are ultimately responsible for project management including tracking the status of their projects with respect to this policy.

The Program Administrators reserve the right to adjust these rules and will provide notice of changes. The Program Administrators reserve the right to make the final determination on a Contractor or TPO’s standing with respect to these rules, including decisions as to whether Contractor or TPO has achieved compliance and whether suspension may be lifted. The Program Administrators are not obligated to provide exceptions to this policy. The Program Administrators will consider a Contractor or TPO’s inability to comply with this Project Completion Policy a violation of Program rules.

5.3.7 List of Eligible TPOs
The Program Administrators will maintain a list of Eligible TPOs. This list will be available on the Program website.

5.3.8 List of Eligible Contractors
The Program Administrators will maintain a list of Eligible Contractors. This list will be available on the Program website.

Section 6: Operational Control
In the event of an emergency within the customer’s facility, the customer should call the appropriate emergency services. As quickly as is feasible, the customer should notify the EDC’s customer care center to report the emergency.

Eligible BESS in Energy Storage Solutions must be connected to and controlled by the relevant EDC’s DERMS. The EDC’s DERMS will send dispatch signals for both the passive and active programs. Dispatch events will include passive and active events as described in subsequent sections. The EDCs will require each system to include the following the minimum control and monitoring aspects, at minimum:
1. **Telemetry.** Telemetry requirements will include a minimum granular location, charge, discharge, state of charge, and schedule of events. This telemetry should meet the EDC’s latency and interval requirements. In addition, the EDC’s DERMS platform should receive this telemetry from every discrete BESS and not at a fleet level. Additional detail is below in Section 6.1.

2. **Dispatching.** The EDC will initiate the dispatch of the battery energy storage system through their DERMS platform, accounting for Program dispatch and any ISO-NE override instructions, and the EDC can schedule the dispatch in advance or in real-time.\(^{15}\) Events packages may include start/stop, charge/discharge, and level of charge/discharge. The Operator will be responsible for “last-mile” operational instructions to the Customer System.

3. **Override.** If required to maintain the safety and reliability of the grid, EDCs may also override dispatch events scheduled by the ISO-NE for battery energy storage systems participating in their programs and/or operations.

The communication to the BESS may be a direct connection to the EDC’s DERMS platform. However, other layered communications constructs are acceptable if the system meets the above minimum operational control requirements. This flexibility would allow the Operator to control the “last-mile” communication to the BESS via a third-party system, if that system provided upwards telemetry, dispatching, and override capabilities to the EDC.

BESS operation allows support of the grid with high-speed operations driven by the technology of the system components. While synced to the grid, the lithium-ion BESS has proven to respond with full load capability from remote telemetry in the 1-2 second time range. From an offline state, the BESS can sync to the grid and provide full power in less than 30 seconds in most circumstances. The steps required to go from offline to an online state has a relatively simple control sequence and using the Power Conditionings System (PCS) or inverter/transformer to sync to the electrical characteristics of the grid. Figure 1 illustrates a high-level depiction of the hardware required for both the EDC and ISO-NE to manage control of the BESS through the DERMS platform.

\(^{15}\) In most cases, the Companies will schedule a dispatch in advance with a day-ahead notification; however, the Companies also plan to conduct real-time dispatches.
6.1. Operational Agreements

The EDC and the Customers will ultimately enter into an operational agreement to manage the system dispatches and implement the right charging strategy. Key elements of such an agreement will be general operating standards, emergency conditions, and dispatching passive and active services. Networking and communication of the BESS with EDC supervisory controls will be critical to successful operation over the term of an agreement. Over time, integration with data acquisition (SCADA) systems will improve the performance and value of storage systems, BESS will be expected to incorporate SCADA communications as applicable.

6.1.1 General Operating Standards

The Customer’s Operator must provide the telemetry (i.e., data from the BESS) capable of communicating the minimum data elements as described below:

- Critical operating parameters that the Operator should monitor throughout the BESS include but are not limited to: inverter AC and DC voltage, current, kW, kVA, kVAR, power factor; battery rack voltage and current, battery module min/max voltage, auxiliary system critical parameters, fire detection/suppression monitoring points, state of charge, and temperature monitoring points of the battery racks.

Customer’s telemetry must ensure data can be provided to the DERMs at intervals not to exceed 15 minutes with a maximum latency of 15 minutes.

Utility grade meters that were selected according to ANSI standards will need to be maintained throughout the lifetime. Inspection and testing of all meters will conform to Good Utility Practice, but not less often than every five (5) Contract Years at TPO’s expense. Upon reasonable written request to the Customer, the EDC will request, at its own expense, inspection or testing of any such meters more frequently.
6.1.2 Dispatching Passive and Active Services

The BESS installed through the Program must be capable of meeting the following dispatch requirements, as required by appropriate Customer Class. See Appendix D for Operational Agreement.

Passive Dispatch

- **Notification**: For BESS systems receiving upfront incentives, the EDC DERMs will provide advance notification to the Customer’s Operator who will implement discharge information to the Customer’s BESS and comply with the following schedule:
  - **Event Window and Frequency**: Passive dispatch will occur Monday through Friday in the months of June, July, and August, except for holidays. Passive dispatch hours will be between 3 PM EST and 8 PM EST.
- **Discharge**: Operator will ensure the battery discharges its available energy capacity at a constant rate in each hour during the 5-hour dispatch window, while maintaining a minimum reserve of 20% of rated battery capacity.
- **Participation Term**: The Customer will participate in passive dispatch activities for the term of this agreement.

Active Dispatch

- **Notification**: When ISO New England forecasts electric grid capacity constraints, the EDCs will provide notification to the Operator via the DERMS at least 24 hours in advance of the start of the active dispatch event. Notification will be provided to the customer’s Operator via an approved API or OpenADR Protocol. (Residential BESS may obtain a temporary exemption upon startup to use SFTP until July 1, 2021)
  - **Event Windows and Frequency**: The EDCs may initiate between 30-60 requests for active dispatch from June through September and up to 5 requests from November through March. The active dispatch event will be a maximum of 3 hours between the hours of 12 PM to 9 PM.
- **Discharge**: Operators will be provided with the requested discharge level for the event. Actual performance will be verified based on data captured by the Customer’s Operator and reported back to the DERMS.
- **Active Dispatch Performance**: To receive performance incentives, customers must participate in active dispatch events. If a customer does not participate in an event, they will receive 0 kW performance for that event. The Customer’s performance incentive is based on the average kW discharge from all events called during each dispatch season (i.e., summer or winter).

Override Conditions

During the term of this Operating Agreement, the EDCs may require an override (i.e., cancel or change the timing of an event) of a scheduled dispatch event based on the following circumstances:

- **Overriding Passive Dispatch with Active Dispatch Events**: If an active dispatch event is scheduled by the EDC during a day with passive dispatch already scheduled, the DERMS will send notification
to the Operator with start time, stop time, and duration of an active event at least 24 hours in advance. A cancellation of the planned Passive dispatch for the scheduled day will be cancelled at that time. The customer will also receive email notification that the Passive Dispatch was cancelled at least 24 hours in advance of the planned Active Dispatch.

- **Other Override Conditions:** EDCs may also override scheduled dispatch events (Passive or Active) for all Customer Classes for the following reasons:
  
  o **Grid Safety and Reliability.** Critical system events that impact system voltage levels, system stability and safety, or distribution system events that are considered emergencies by the EDC’s may require override of a customer’s BESS. While such conditions are rare, the EDCs will attempt to provide advance notification whenever possible, dependent on the nature of the event. Notification would be provided to the Operator via established communication protocol. Customers will also receive an email notification that the scheduled event is being cancelled.

  o **Forecasted Severe Weather Conditions.** Known severe weather events (that are anticipated to trigger the EDC’s Emergency Restoration Plan level 1-5 activities may also generate conditions which require an override of scheduled events to ensure the customer’s backup capacity is available in case an outage is experienced by the customer. In such an event, EDC's via their DERMS will initiate cancellation notification to Operators of all planned dispatch events (Passive and Active) 48 hours in advance whenever possible. Notification will also be provided to customers that scheduled events are being cancelled due to severe weather conditions. The cancellation will continue until restoration of incurred outages has been completed.

6.2. Battery System Maintenance, Internet Connection, and Durability Responsibility

Contractors and TPOs are responsible for maintaining the Customer’s BESS so that it can respond to dispatch events. Performance data is expected to come from the BESS, not a separate meter, as dictated by the ANSI standard mentioned in section Technical Requirements. The incentive amount could be affected if: (1) a BESS is not properly maintained, (2) the internet connection to the BESS is not maintained, or (3) any other aspect that would cause the BESS to discharge less or be unable to properly report performance. Electric storage capacities degrade over time, causing them to be able to discharge less power and/or energy. This will also affect the incentive amount. Therefore, prior to enrolling in Energy Storage Solutions, customers and their Contractor or TPO should consider the possibility of smaller than anticipated incentives due to lifecycle management decisions combined with expected performance decreases over the life of the BESS.
Section 7: Program Dispatch and Incentive Structure

CGB will administer the Passive Dispatch declining-block upfront incentive and the EDCs will administer the Active Dispatch ongoing performance incentive. To be eligible for upfront incentives, projects must meet the requirements defined in the “Technology Eligibility” and “Customer Eligibility” sections. Additionally, the BESS must be set to the passive dispatch default settings, or another acceptable use case determined by CGB and approved by the Authority. Systems installed prior to January 1, 2022, are not eligible for the Upfront Incentive but may apply to participate in the Active Dispatch portion of the Program and earn the Performance Incentive provided their application is approved pursuant to Section 4. Any BESS customers seeking to enroll as a Transfer Customer, including those that were previously participating in the Eversource Connected Solutions program, must do so by December 31, 2022. Only new systems that receive the upfront incentive will be counted towards the Authority goal of 580 MW installed storage by 2030.

Program Requirements

The EDCs have developed the following Program requirements:

- There must be an appropriate interconnection agreement that meets the relevant EDC’s standard interconnection requirements.
- Ability to meet both the passive and active dispatch needs of the Program, including completing software integration with dispatch platforms utilized in the Program, and the ability for technology to receive remote software upgrades.
- Approved electric storage technologies (See Appendix A) will require competing the New Technology Application and obtain eligibility from the EDCs to engage the integration process with the DERMs vendors. Costs associated with the integration effort will be borne by the Operator.

The Program will allow for BESS’s to be both standalone and coupled with other energy resources (e.g., solar), if such configurations are also in compliance with EDC interconnection agreements. Both alternating current (AC)-coupled and direct current (DC)-coupled battery systems are eligible for Energy Storage Solutions.

7.1. Passive Dispatch and Upfront Incentives

CGB, in consultation with the EDCs, will be responsible for developing the final guidelines governing passive dispatch. Customers that receive an upfront incentive (Residential Customers, Commercial – Fully Enrolled Customers, and Priority Customers, collectively “Passive Dispatch Participants”) must participate in the passive dispatch portion of the Program. This requires setting the BESS to automatically store and dispatch energy through the BESS to reduce demand during summer peak periods (see Table 1). The EDCs will direct a notification of passive discharge events to the customer’s BESS Operator from their respective DERMS. Typically, Passive Dispatch Participants will not need to take any action for their BESS to respond to a passive discharge event. The Program Administrators will require that the passive dispatch notification be implemented through the DERMS and communicated to the Operator who will provide discharge signals to the BESS. The residential BESS’s participating in Energy Storage Solutions will be required to have capability

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16 Authority, Order No. 3 in Docket No. 21-08-05. “No later than October 1, 2021, the Program Administrators shall also develop and file for the Authority’s review and approval rules guiding the distribution of the upfront incentive payment to participating electric storage system owners in Docket No. 21-08-05 consistent with the direction provided in Section III.C.”
to export to the grid in order to maximize benefits to the grid. The conditions that allow for exemption will be detailed in separate program materials as the factors affecting these conditions evolve.

As part of the Application process, the Program Administrators will require all Passive Dispatch Participants to sign the Data Release and Terms and Conditions Agreement (see Appendix B) asserting compliance with the passive dispatch guidelines. Customers may deviate from passive dispatch parameters only under the following circumstances:

- During emergency events as determined by the relevant EDC.
- During active dispatch events as determined by the relevant EDC.
- To meet any ISO-NE or other obligations as allowed per “Co-Participation in ISO-NE Market Programs” section.

During Passive Dispatch events, Passive Dispatch Participants are required to discharge down to 20% of the BESS rated capacity. The passive dispatch window is 5 hours in duration.

For example: a system with 12.5 kWh rated energy capacity will have 10 kWh available for Passive Dispatch and 2.5 kWh for reserve. During Passive Dispatch setting this BESS will discharge at an average rate of 2 kWh per hour for the 5-hour duration. This is illustrated in the chart below:

![Figure 2 - 12.5 kWh Battery Passive Dispatch](image)

Residential Customers and Priority Customers - Residential are eligible for upfront incentives, administered by CT Green Bank, as defined in Table 3. The residential up-front incentive structure follows a declining block structure with decreasing $/kWh incentive offerings as Program participation meets stepped capacity milestones.

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17 Unless interconnection is cost-prohibitive as detailed in Customer Enrollment Process
### Table 3 CGB Proposed Residential Customer Upfront Incentive (2022-2024)

<table>
<thead>
<tr>
<th>Incentive Step</th>
<th>Estimated No. of Participants</th>
<th>Capacity Block (MW)</th>
<th>Standard ($/kWh)*</th>
<th>Underserved ($/kWh)*</th>
<th>Low-Income ($/kWh)*</th>
<th>Average Upfront Incentive per System</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2,000</td>
<td>10.0</td>
<td>$200</td>
<td>$300</td>
<td>$400</td>
<td>$3,375</td>
</tr>
<tr>
<td>2</td>
<td>3,000</td>
<td>15.0</td>
<td>$170</td>
<td>$255</td>
<td>$340</td>
<td>$2,869</td>
</tr>
<tr>
<td>3</td>
<td>5,000</td>
<td>25.0</td>
<td>$130</td>
<td>$195</td>
<td>$260</td>
<td>$2,194</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>10,000</strong></td>
<td><strong>50.0</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Upfront incentives are defined based on rated energy capacity (kWh)*

Commercial – Fully Enrolled and Priority Customers – Commercial are eligible for upfront incentives, administered by CGB, as defined in Table 4. The non-residential up-front incentive utilizes a single block with differentiation between small commercial, large commercial, and industrial customer types.

Assigning the applicable Small, Medium, and Large Peak Demand Upfront Incentive will be determined based on a customer’s “peak demand”, defined as the average of their last 12-months monthly demand, where monthly demand will be the highest 30-minute interval demand each month. In the event this calculation is not possible (e.g. no interval data available), Program Administrators may use the billing demand in a customer’s utility bill.

### Table 4 CGB Proposed C&I Customer Upfront Incentive Structure (2022-2024)

<table>
<thead>
<tr>
<th>Capacity Block (MW)</th>
<th>Small Commercial</th>
<th>Medium Commercial</th>
<th>Large Commercial</th>
</tr>
</thead>
<tbody>
<tr>
<td>50.0</td>
<td>$200</td>
<td>$175</td>
<td>$100</td>
</tr>
</tbody>
</table>

Small Commercial is a C&I customer with peak demand <200 kW
Medium Commercial is a C&I customer with peak demand 200 kW - 500 kW
Large Commercial is a C&I customer with peak demand >500 kW

*Upfront incentives are defined based on rated energy capacity (kWh).*

Passive Dispatch Participants will be required to participate in Passive Dispatch for a minimum of 10 years. Exiting from Energy Storage Solutions before the end of this period, or non-performance in passive events during this period, will result in non-compliance with Program requirements and the customer will be required to return a prorated portion of the un-earned incentive. The clawback evaluation process will commence at the end of the summer season. The evaluation will determine whether a participating BESS responded to greater than 90% of the passive dispatch hours at the enrolled level\(^\text{18}\). The first year that the

\(^\text{18}\) As described above, Passive Dispatch Participants are expected to uniformly dispatch 80% of useable energy over the 5-hour passive dispatch window.
system is non-compliant with this threshold, the customer will be responsible for returning 10% of the upfront incentive (“Violation Fee 1”). Upon the second year of non-compliance, the customer will be charged a second fee equal to a pro-rated amount of the upfront incentive based upon remaining years in the Program (“Violation Fee 2”). After Violation Fee 2, the customer will no longer be considered a participant in Energy Storage Solutions. In the event that the customer does not pay the Violation Fees as described above, performance incentive payouts will be swept by CGB until the cost of the violation fee is recovered. If no performance incentive payouts are available to be swept, the customer will be billed by CGB.

If the customer is able to demonstrate a valid reason for non-compliance (e.g. manufacturer recall), they may appeal the Violation Fees to CGB directly. Program Administrators will conduct an investigation and will notify the customer in writing whether the penalty is upheld.

Passive Dispatch Participants will also be automatically enrolled in Active Dispatch.

7.1.1 Calculation of Upfront Incentive

The calculation of the upfront incentive is primarily based on the usable energy capacity (kWh) of the BESS, with some limiting factors. The upfront residential incentive is calculated based on the minimum of the following three formulas:

- Residential Formula 1: BESS rated energy capacity (kWh) * [$200/kWh]\(^{19}\)
- Residential Formula 2: 50% of BESS total installed cost
- Residential Formula 3: Maximum per project incentive of $7,500\(^{20}\)

The upfront non-residential incentive is calculated based on the minimum of the following two formulas:

- Non-Residential Formula 1. BESS rated energy capacity (kWh) * [$200/kWh]\(^{21}\)
- Non-Residential Formula 2. 50% of BESS total installed cost

The following illustrative examples demonstrate how the incentive calculations work. For additional examples, please see the Energy Storage Solutions website and other Program documentation.

**Example 1** - in the case of one 5 kW, 13.5 kWh battery with an installed cost of $11,000, for a standard Residential Customer.

- 13.5 kWh * $200/kWh, or $2,700
- 50% of $11,000, or $5,500
- Maximum incentive of $7,500

The customer would receive an upfront incentive of $2,700.

**Example 2** – in the case of two batteries that add up to 15.2 kW, 36 kWh with an installed cost of $19,000, for a standard Residential Customer.

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19 kWh level as determined depending on the project type and incentive level as provided in Table 3
20 Residential Formula 3 does not apply to Multifamily Affordable Housing installations
21 kWh level as determined depending on the project type and incentive level as provided in Table 4
• 36 kWh * $200/kWh, or $7,200
• 50% of $19,000, or $9,500
• Maximum incentive of $7,500

The customer would receive an upfront incentive of $7,200.

**Example 3** – in the case of two batteries that add up to 10 kW, 27 kWh with an installed cost of $16,000, for a low-income Residential Customer.

• 27 kWh * $400/kWh, or $10,800
• 50% of $16,000, or $8,000
• Maximum incentive of $7,500

The customer would receive an upfront incentive of $7,500.

**Example 4** – in the case of one 250 kW, 675 kWh battery for a medium-sized Commercial – Fully Enrolled Customer with an installed cost of $378,000.

• 675 kWh * $175/kWh, or $118,125
• 50% of $378,000, or $189,000

The customer would receive an upfront incentive of $118,125.

### 7.2. Active Dispatch and Performance Incentives

When an Active Dispatch event is called the Passive Dispatch event for that day is cancelled. In the situation that an Active Dispatch event is called by the EDCs during the Passive Dispatch hours, the Active Dispatch shall take precedence over the Passive Dispatch.

<table>
<thead>
<tr>
<th>Season Dates</th>
<th>Summer</th>
<th>Winter</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Events</td>
<td>30-60</td>
<td>1-5</td>
</tr>
<tr>
<td>Event Duration</td>
<td>1-3 hours</td>
<td>1-3 hours</td>
</tr>
<tr>
<td>Timing</td>
<td>12:00 PM to 9:00 PM</td>
<td>12:00 PM to 9:00 PM</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BESS Performance Period</th>
<th>Opening Period (Years 1 – 5)</th>
<th>Closing Period (Years 6 – 10)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer Performance Incentive ($/kW)*</td>
<td>$200</td>
<td>$115</td>
</tr>
<tr>
<td>Winter Performance Incentive ($/kW)*</td>
<td>$25</td>
<td>$15</td>
</tr>
</tbody>
</table>

*Performance incentives are based on average kW-AC contribution during the season, determined by actual system performance during events as indicated by inverter data, not nameplate capacity.*
Participating customers are eligible to receive performance incentives for the same BESS for up to 10 years. This 10 Years of eligible performance is split into an opening period (years 1 – 5) and a closing period (years 6 – 10). Customers will also be granted a 24-month maximum construction hold commencing on the Reservation of Funds (ROF) date. The construction hold will temporarily lock in the performance incentive rates at that cycle while the BESS is built. The full 24-month hold requires certain milestones are met as described in Section 4: Enrollment. Systems built under 24 months may be immediately eligible to start their opening period. Systems that require longer than 24 months of construction or those that do not meet the required milestones within the hold must re-apply to Energy Storage Solutions and will be reviewed under that cycle rates current to that time.

If a system’s opening period is commenced mid-season that system will receive 0 kW as performance for any events missed but will be allowed to earn performance on any remaining events of that season. The performance incentive will be set in three-year periods with Cycle One set as “2022-2024”. During the next three-year review, the incentive may be re-evaluated and adjusted based on market conditions for Program Period Two (2025-2027).

### Table 7. Project Application and Approval Timeline

<table>
<thead>
<tr>
<th>Milestone</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application to Program</td>
<td>-</td>
</tr>
<tr>
<td>Application Approval</td>
<td>30 days (Max) from Application</td>
</tr>
<tr>
<td>Construction Hold</td>
<td>24 Months (Max) from ROF Approval</td>
</tr>
<tr>
<td></td>
<td>(Described in Section 4: Enrollment)</td>
</tr>
<tr>
<td>Opening Period Start</td>
<td>The sooner of: 24 Months from Application approval</td>
</tr>
<tr>
<td></td>
<td>or System ready for dispatch</td>
</tr>
<tr>
<td>Closing Period Start</td>
<td>5 Years from Opening Period Start</td>
</tr>
<tr>
<td>Program Performance End</td>
<td>5 Years from Closing Period Start</td>
</tr>
</tbody>
</table>

### 7.3. Active Dispatch Incentive Rates and Average Performance

Performance is measured as the average discharge capacity from the BESS across all active events during the given season. If the BESS is dispatched under Override Conditions, the event will not be counted in the calculation of the seasonal performance incentive. If a customer opts out of an event or has some communication or other issue that prevents them from discharging during an event, they will be given a 0 kW performance for that event. These will affect the customer’s average performance and incentive.

The performance incentive rates refer to the average dispatch amount across all events of the dispatch season. Approved Contractors or TPOs must provide twenty-four hours a day, seven days a week service with 15-minute intervals (or more granular data) for the entire demand response season in order to receive fees or for their customers to receive performance incentives. Lapses in service that result in missing data during an event will result in performance being measured at 0 kW-AC for the duration of the missing data. Performance per event is equal to the average discharge rate of the BESS in kW-AC over the length of the event as described below.
Customers cannot increase their performance for an event by curtailing solar photovoltaic production to increase the BESS discharge rate. For example, if the inverter size limits the total production of the solar photovoltaic system and BESS, then the Customer cannot limit the solar photovoltaic system during a dispatch event so that the battery can discharge more. As a result, the Program Administrators will require that the BESS provides discharge performance value disaggregated from coincident solar production. Solar inverters and controllers must operate in maximum power point tracking (MPPT) mode at all times and this parameter must be reporting to the DERMS platform through the Supplier SCADA system.

Active Dispatch does not require the customer to hold any reserve capacity. Events will dispatch assuming all capacity is available to the Program. Therefore, customers may dispatch their full capacity during Active Events to maximize performance incentives. This would yield an average dispatch of 1/3 of the usable energy capacity per hour during a 3-hour event for a fully charged battery.

Using the previous example of a 12 kWh system, a customer with a fully charged system would be able to participate at 4 kWh per hour over a 3-hour active dispatch event, for an average of 4 kW for that event.\(^{22}\)

Continuing with this example a typical summer season may have 40 active dispatch events call. This customer did not participate in 5 events. This could be due to many reasons such as the BESS not being installed until mid-season, customer opt-outs, or the Operator unable to provide data. In all cases of non-participation, the customer is given 0 kW across those event hours. However, for the remaining event hours the customer participated at an average hourly output of 4 kW. The average of 5 3-hour events at 0 kW and 35 3-hour events at 4 kW is an average summer seasonal performance of 3.5 kW. The summer performance incentive will be calculated as \(\frac{200}{kW} \times 3.5\ kW = \$700\).

The average season performance for winter events will be a separate additive incentive calculation using the same process, based on the winter performance rate. If the customer in the example participates, as expected, at 4 kW for all winter event the incentive would be calculated as: \(\frac{25}{kW} \times 4\ kW = \$100\). Over the course of both seasons this customer was able to earn \$700+ \$100 = \$800\) in Active Dispatch performance incentives for the year.

The calculation of incentive benefit specified here is subject to change by the Program Administrators (with PURA’s approval) and will be indicated on the Program website, customer enrollment forms and other Program materials.

### 7.4. Incentive Payment Process

CGB will administer all upfront incentive payments following the approval of the Application, an inspection or self-inspection of the system’s installation at the discretion of the Program Administrators, and the provision of proof of enrollment in both active and passive dispatch portions of Energy Storage Solutions. The relevant EDC will administer the incentive payments for summer and winter performance, as calculated in the “Incentive Rates and Average Performance” section and will be paid by the EDC approximately 6-8 weeks following the Summer and Winter seasons. Once enrolled in Energy Storage Solutions, the EDC will add the customer’s BESS to their DERMS system.

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\(^{22}\) If an Override Event occurs, and the customer’s system is not fully charged at the time of the event due to participation in passive dispatch or ISO-NE markets (for Priority customers), the customer will still be able to claim full participation in the event for incentive calculation purposes.
7.4.1 Upfront Incentive Payments

Upfront incentives are provided as upfront discounts or reflected in the customer’s purchase or lease agreement with their Contractor or TPO. CGB will disburse upfront incentive reimbursements to eligible Contractors, TPOs, or participating BESS owners as indicated on the Application. If payments to entities besides the Customer account holder (i.e., TPO) are requested the Customer and other entity must both sign and acknowledge this on the Application.

After incentive approval and once the system is installed and energized, Contractors and TPOs shall submit proof of project completion and interconnection through the online enrollment platform. Once verified by CGB that installation was performed in accordance with the original or amended incentive application, all completion documentation has been submitted and approved, passive and dispatch enrollment has been verified, and all applicable Program requirements have been met, the project will be eligible to have the upfront incentive reimbursed to the Contractor or TPO. CGB will process incentive reimbursement payments to Contractors and TPOs in monthly batches.

If a battery system is not installed properly or in accordance with the proposed system specifications submitted to the Program Administrators, CGB reserves the right to withhold or recalculate upfront incentive payments based on actual installed equipment and site conditions. Additionally, the Program Administrators may stop approving incentive applications and/or withhold payments for Contractors and TPOs that consistently have problems properly installing BESS and/or complying with the requirements of Energy Storage Solutions.

Additional information regarding the upfront incentive payment will be made available by the Program Administrators in a separate document on the Energy Storage Solutions website.

7.4.2 Performance Incentive Payments

Performance incentives will be calculated in accordance with Sec. 7.3. and paid by the EDCs following the Summer and Winter seasons.

7.4.2.1. Direct Payments

Battery storage owners will have access to on-bill payment or direct payment options, which will support PURA’s key Program objectives, including facilitating deployment of battery storage in LMI and vulnerable communities, while at the same time reducing risk to homeowners and capital providers and lowering system financing costs.

Customers can designate a direct payment payee at the time of enrollment, and EDCs will assign upfront and/or performance incentive payments in part of in full to a TPO or financial institution, as specified by the Customer.

7.5. Days for Demand Response Events (Active and Passive)

Active discharge events are called on weekends, weekdays, or holidays – for both summer and winter.

Passive discharge events are limited to non-holiday weekdays during the Summer season (July & August) only. Holidays excluded from passive dispatch events include:
Table 8: Holidays for Passive Dispatch Events

<table>
<thead>
<tr>
<th>Dispatch Season</th>
<th>Holiday</th>
<th>Typical Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer</td>
<td>Independence Day</td>
<td>July 4</td>
</tr>
<tr>
<td>Summer</td>
<td>Juneteenth</td>
<td>June 19</td>
</tr>
</tbody>
</table>

7.6. No Demand Response Events Before Large Storms

Customers often purchase energy storage systems in part for backup power during power outages. Under non-storm operating scenarios, no more than 80 percent of usable energy capacity will be used during passive events, leaving 20 percent available for backup power. The EDC’s will not call events (Active or Passive) for the two (2) days preceding any predicted Emergency Restoration Plan level (level 1-5) outage events, leaving the BESS to use as the customer deems appropriate.

7.7. Performance Testing

The Program Administrators may conduct performance tests of the BESS during installation or during periodic inspections. However, the Program Administrators may periodically elect to run communication tests to ensure all notification processes are functioning. A BESS Commissioning & Acceptance Testing program that will ensure that system perform as designed and that the system meets the Technical Requirements and performs as expected. Commissioning documentation typically includes but is not limited to:

- Electrical Design verification
- Certificates of Code Compliance
- Power/Energy Capability testing
- Modes of Operation testing in Local/Remote Control
- Functional acceptance testing of fire detection and suppression
- Network Integration and SCADA point verification
- First Responder orientation record

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Section 8: Storage Configuration Considerations

8.1. Co-Participation in ISO-NE Market Programs

Residential, commercial, and industrial customers and/or the corresponding TPO will be able retain capacity rights without the ability to monetize such rights (i.e., participation in the ISO-NE FCM) as the default Program arrangement. However, in four select customer cases, TPOs and C&I customers will be permitted to request capacity rights in order to monetize storage assets into ISO-NE market programs: Customers on the Grid Edge, Critical Facilities, C&I Customers with Fossil Fuel Generators, and Small Business Customers. Definitions and limitations for each customer class eligible for capacity right application are defined below.

Customers who are participating in ISO-NE at the same facility but not through the storage assets supported by Energy Storage Solutions (traditional curtailment) will still retain the rights to that capacity. Electric storage system operators with capacity rights must adopt the passive dispatch settings established pursuant to the Authority’s final decision. However, they may operate outside the passive dispatch parameters to meet ISO-NE market obligations if they meet all requirements established by the operational control model. Projects that do not participate in an active demand response event will not receive the corresponding performance incentive.

8.1.1 Customers on the Grid Edge

Customers on the Grid Edge are defined as top ten percent of circuits with the highest number of outages per customer during major storms since July 1, 2012, and (2) the top ten percent of circuits with the longest outages due to major storms since July 1, 2012. A map of circuits that meet grid edge criteria can be found in the Program’s website.

During the incentive application process, customers identified as Grid Edge, must:

1. Inform Program Administrators whether they intend to participate in the ISO-NE FCM, and
2. Request from CGB capacity rights associated with their projects.

Only after the incentive application is approved, CGB will notify Customers of the status of their request.

8.1.2 Critical Facilities

For the purposes of Energy Storage Solutions, Critical Facilities shall be defined according to Conn. Gen. Stat. § 16-243y(a)(2), as well as known facilities that were designated essential by the DECD pursuant to Governor Lamont’s Executive Order 7H.\(^{23}\)

During the incentive application process, customers identified as Critical Facilities, must:

1. Inform Program Administrators whether they intend to participate in the ISO-NE FCM,
2. Request from CGB capacity rights associated with their projects, and
3. Submit a Resiliency Plan that demonstrates how their system would be recharged when grid-charging is otherwise unavailable.

\(^{23}\) EDCs will confirm applicant’s qualification as a critical facility as part of the application process.
Only after the incentive application is approved, CGB will notify Customers of the status of their request.

8.1.3 Commercial and Industrial Customers with Fossil Fuel Generators

This category applies to customers who are replacing their existing fossil fuel generators with electric storage systems. Customers must provide a resiliency plan when applying for this designation.

During the incentive application process, customers identified as Commercial and Industrial with fossil fuel generators, must:

1. Inform Program Administrators whether they intend to participate in the ISO-NE FCM,
2. Request from CGB capacity rights associated with their projects,
3. Submit a Resiliency Plan that demonstrates how their system would be recharged when grid-charging is otherwise unavailable, and
4. Provide proof that the fossil fuel generator being replaced will be decommissioned.

Only after the incentive application is approved, CGB will notify Customers of the status of their request.

8.1.4 Small Business Customers

Small business customers are commercial and industrial customers with less than 200 kW peak load. Customers must provide a resiliency plan when applying for this designation.

During the incentive application process, customers identified as Small Business Customers, must:

1. Inform Program Administrators whether they intend to participate in the ISO-NE FCM,
2. Request from CGB capacity rights associated with their projects, and
3. Submit a Resiliency Plan that demonstrates how their system would be recharged when grid-charging is otherwise unavailable.

Only after the incentive application is approved, CGB will notify Customers of the status of their request.

8.2. ISO-NE Market Participation Verification Process

During the incentive application process, customers must inform Program Administrators of their intent to participate in the ISO-NE Forward Capacity Market (FCM) and/or ancillary services market. Customers wishing to participate in ISO-NE markets must apply for eligibility at the time of application.

BESS participating in Energy Storage Solutions may participate in ISO-NE ancillary services market that allow participation by load reducers for the purposes of developing the load forecast used in calculating the Installed Capacity Requirement. Accordingly, such projects shall operate under the passive dispatch settings to the furthest possible extent but can override the baseline settings in order to satisfy any ISO-NE market requirements.

Following each Passive and Active Dispatch season, individual battery owners or battery aggregators participating in FCM or ancillary services market, must submit a self-certification stating (1) whether they participated in ISO-NE markets, 2.) which market(s) they participated in, (3) the days and hours of such
participation, (4) the compensation received for each event; and (5) whether the compensation is from a third-party aggregator or directly from the market net of administrative fees. Program Administrators will work with EM&V Provider to confirm ISO-NE market participation by these assets, and the level of their participation, in order to better understand how such participation impacts the expected Program benefit-cost ratios and any implications for the Program’s active and passive dispatch settings.

8.3. Monetization of Capacity Rights

Only project owners as specified in Section 8.1 can monetize capacity rights in the ISO-New England Forward Capacity Markets via Forward Capacity Auctions (FCA), Annual Reconfiguration Auctions (ARA) or Monthly Reconfiguration Auctions (MRA).

To ensure that the ratepayer benefits that the Authority is seeking are achieved (i.e., RIM≥1.4 for the Program), the Program Administrators will monitor FCM participation based on the total capacity of systems that qualify for ISO-NE market participation at the time of enrollment. If greater than 25% of systems eligible to participate in the FCM opt to monetize capacity rights, the Program Administrators will notify the Authority. The 25% benchmark will be calculated annually based on the total MW of systems eligible to participate in ISO-NE markets divided by the total MW deployed in Energy Storage Solutions. At the completion of the first year of the program, and every subsequent year, Program Administrators will evaluate customers participation in ISO-NE markets, its impact on the program RIM, and the suitability of this benchmark.

Program Administrators will develop an ISO-NE market participation verification process to better understand how such participation impacts the expected Program benefit-cost ratios and any implications for the Program’s active and passive dispatch settings, and its findings will be incorporated in Program annual reports.

8.4. Storage Configurations & Interconnection

8.4.1 Renewable Energy Plus Storage

Customers with interconnected renewable energy systems, such as solar photovoltaics and wind turbines, may participate in Energy Storage Solutions. The investment tax credit (ITC), also known as the federal solar tax credit, may provide added incentives for energy storage systems charged by renewable energy systems. The battery system’s performance will be limited by the terms and conditions established in the approved interconnection agreement.

8.4.2 Storage Only Systems

Customers who do not have a renewable energy system but do have an energy storage system that charges from the grid may participate in Energy Storage Solutions. If the customer will be discharging electricity to the grid, they must go through the normal interconnection process with their relevant EDC. The battery system’s performance will be limited by the terms and conditions established in the approved interconnection agreement.
Section 9: System Disposal

9.1. Eligible Contractor and Third-Party Owner Responsibilities

The decommissioning of any BESS participating in Energy Storage Solutions shall be completed by the Contractor, TPO, or another party as designed by the Contractor or TPO. The Contractor or TPO shall be held responsible by the Program Administrators for ensuring that all appropriate steps have been taken to dispose of and recycle all BESS components in such a manner that minimizes waste and environmental harm in compliance with all local, state, and federal regulations.

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Appendix A: List of Eligible Electric Energy Storage Systems

The following BESS’s have been pre-approved to meet the requirements of Energy Storage Solutions. To view the most updated list or to request an addition to this list, visit the Energy Storage Solutions website.

Eligible Electric Storage Systems

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Eligible Batteries</th>
<th>Communication Protocol</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enphase</td>
<td>Encharge 3</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td></td>
<td>Encharge 10</td>
<td></td>
</tr>
<tr>
<td>Generac</td>
<td>Panasonic (DCB)*</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td></td>
<td>Generac (EX)</td>
<td></td>
</tr>
<tr>
<td>LG Chem</td>
<td>LG Chem RESU10H</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td>Sol-Ark</td>
<td>Any 48V Battery</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td>SolarEdge</td>
<td>Using Other OEMs</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td>Sonnen</td>
<td>Sonnen Eco</td>
<td>Secure FTP File</td>
</tr>
<tr>
<td></td>
<td>Sonnen Ecolinx</td>
<td></td>
</tr>
<tr>
<td>Tesla</td>
<td>Tesla Powerwall 2**</td>
<td>API</td>
</tr>
<tr>
<td></td>
<td>Tesla Powerwall++*</td>
<td></td>
</tr>
</tbody>
</table>

* If connected to an eligible inverter
**Tesla Powerwall has internal inverter

Eligible Inverters

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Eligible Inverters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enphase</td>
<td>IQ Series microinverters</td>
</tr>
<tr>
<td></td>
<td>M Series microinverters</td>
</tr>
<tr>
<td>Generac</td>
<td>Model 700 Series</td>
</tr>
<tr>
<td></td>
<td>Model 11400 Series</td>
</tr>
<tr>
<td>SAVEEN</td>
<td>SAVEEN Hybryd Inverter</td>
</tr>
<tr>
<td>Schneider</td>
<td>Schneider Smart inverter</td>
</tr>
<tr>
<td>Sol-Ark</td>
<td>Sol-Ark 12k</td>
</tr>
<tr>
<td></td>
<td>Sol-Ark 8k</td>
</tr>
<tr>
<td></td>
<td>Sol-Ark 5k</td>
</tr>
<tr>
<td>SolarEdge</td>
<td>SE3000H-US</td>
</tr>
<tr>
<td></td>
<td>SE3800H-US</td>
</tr>
<tr>
<td></td>
<td>SE3800A-US</td>
</tr>
<tr>
<td></td>
<td>SE6000H-US</td>
</tr>
<tr>
<td></td>
<td>SE7600H-US</td>
</tr>
<tr>
<td></td>
<td>SE7600A-US</td>
</tr>
<tr>
<td>Sonnen</td>
<td>Outback Power Radian Inverter</td>
</tr>
<tr>
<td>Tesla</td>
<td>All Solar Inverters</td>
</tr>
</tbody>
</table>

24 Eligible residential BESS with Secure FTP Communication Protocol must be fully integrated by July 1, 2022 with API or OpenADR protocol
### OEM’s with Eligible DERMs Integration

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Communication Protocol***</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electriq</td>
<td>NA/API or OpenADR</td>
</tr>
<tr>
<td>Generac</td>
<td>API or Open ADR</td>
</tr>
<tr>
<td>LG Chem</td>
<td>API or Open ADR</td>
</tr>
<tr>
<td>NGK</td>
<td>API or OpenADR</td>
</tr>
<tr>
<td>SolarEdge</td>
<td>API or OpenADR</td>
</tr>
<tr>
<td>Stem</td>
<td>API or OpenADR</td>
</tr>
<tr>
<td>Surverge</td>
<td>API or OpenADR</td>
</tr>
<tr>
<td>Tesla</td>
<td>API or OpenADR</td>
</tr>
</tbody>
</table>

***Integration Status may differ between Residential and Commercial DERMs vendors

### Eligible Remote Terminal Units (RTU)

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Communication Protocol</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAE</td>
<td>API or OpenADR</td>
</tr>
<tr>
<td>KMC Gateway</td>
<td>API or OpenADR</td>
</tr>
</tbody>
</table>
Appendix B: Data Release and Terms & Conditions Agreement

DATA RELEASE and TERMS & CONDITIONS AGREEMENT

Version 1/1/2022

This Energy Storage Solutions Data Release and Terms & Conditions Agreement is expressly incorporated into the battery energy storage system (BESS) sales agreement between the Customer and the Eligible Contractor (Contractor) or Third-Party Owner (TPO). This Data Release must be signed by all Customers participating in Energy Storage Solutions. In the event of any conflict between this Data Release and any other terms and conditions agreed to by the Customer, this Data Release shall control.

Energy Storage Solutions is overseen by the Public Utilities Regulatory Authority (PURPA), is paid for by ratepayers, and is administered by the Green Bank, Eversource, and UI.

WHY WE NEED A RELEASE – For Connecticut Green Bank, Eversource and United Illuminating (collectively “Program Administrators”) to accurately measure performance in Energy Storage Solutions (Program), we need access to battery energy storage system (BESS) performance data (Data). This Data will allow us to aggregate and understand Customer benefit and ensure compliance with Program rules. This Data will also be used by Program Administrators to evaluate the effectiveness of the Energy Storage Solutions incentives. We take the security and privacy of your information very seriously. The Program Administrators will protect the confidentiality of your Data in compliance with all applicable laws. Data may be anonymized and released in the aggregate for research purposes, but we will never release personal data, and we will never sell or rent aggregated data.

BESS PERFORMANCE DATA RELEASE – As the Customer associated with this BESS, I hereby authorize and give permission to the Program Administrators named above to use the Data in connection with calculating estimated and actual benefits and for evaluating the effectiveness of the Program. This permission is given for 1) my historic energy usage and monthly and total amount of energy used at my utility service address; 2) my BESS performance including active and passive dispatch event participation; and 3) program-related information. In addition to the use of the Data for the evaluation of the Program, the Data may also be anonymized and released in the aggregate.

PROGRAM DATA RELEASE – As a recipient of incentives supported by the Program Administrators, including the Connecticut Green Bank, a quasi-public agency of the State of Connecticut, I hereby authorize Connecticut Green Bank and other Program Administrators named above to access my Data and release it
to program partners for confidential use in connection with calculating estimated and actual energy savings, evaluation of the effectiveness of this product, and understanding performance of this type of incentive in the aggregate; and, in addition, I authorize Connecticut Green Bank to use my anonymized data or anonymized aggregated Data.

RELEASE PERIOD – This authorization covers Data for the period starting 18 months before the date below and ending at the time of decommissioning of the BESS.

TERMS & CONDITIONS – The Energy Storage Solutions Eligible Contractor or Third-Party Owner (TPO) agrees to and will incorporate the following terms into each agreement / lease / power purchase agreement between the Contractor and Customer and/or TPO if an Energy Storage Solutions incentive is requested, and will ensure that Customer provides signature as proof of agreement to these terms:

1. Neither the Connecticut Green Bank, Eversource Energy, United Illuminating (Program Administrators) nor the State of Connecticut: (1) endorses the workmanship of any Contractor; nor (2) guarantees, warranties, or in any way represents or assumes liability for any work proposed or carried out by a Contractor. Additionally, the Program Administrators are not responsible for assuring the design, engineering, and construction of any BESS is proper or complies with any particular laws, regulations, codes, licensing, certification and permit requirements, or industry standards. The Program Administrators do not make any representations of any kind regarding the results to be achieved by the system or the adequacy or safety of such measures.

2. Where applicable, Contractor shall pass on to the Customer 100% of the Upfront Incentive as an up-front reduction in the total price of the BESS.

3. Customer understands that completing this Data Release and Terms & Conditions Agreement does not guarantee approval for incentive(s) or participation in the Program.

4. Where applicable, Contractor and/or TPO and Customer shall ensure and submit confirmation that a Home Energy Solutions or equivalent energy efficiency auditor has audited the location of the BESS prior to incentive disbursement.

5. No BESS receiving Upfront and/or Performance-Based Incentives shall be removed from the State of Connecticut for the 10 years of the Energy Storage Solutions program contract.

6. Contractor and/or TPO and Customer agree to install a revenue-grade meter and an approved web-based monitoring system on PV system and maintain working connection with the Distributed Energy Resource Management System (DERMS) dispatch platform for the useful life of the battery energy storage system.

7. Contractor and/or TPO and Customer acknowledge that the Program Administrators maintain the right to inspect all residential PV systems prior to disbursement of incentive payment. Customer should make reasonable effort to coordinate with the inspector to allow inspection to take place.
8. Contractor and/or TPO and Customer acknowledge that the Connecticut Green Bank is a public agency for purposes of the Connecticut Freedom of Information Act (FOIA). Any material submitted to the Green Bank will be considered a public record and will be subject to disclosure under FOIA. Under Connecticut General Statute §1-210(b) and § 16-245n(d), FOIA includes exemptions for trade secret and commercial or financial information given in confidence. Only the particular information falling within a statutory exemption can be withheld by the Green Bank. In no event shall the Green Bank or any of its officers, directors or employees have any liability for the disclosure of documents or information in the Green Bank’s possession where the Green Bank, or such officer, director or employee in good faith believes the disclosure to be required under FOIA or other law.

9. In consideration for participation in the ESS, Customer does hereby disclaim, release, and forever discharge the Program Administrators, their officers, board, and employees jointly and severally from any and all actions, causes of actions, claims and demands for, upon, or by reason of any damage, loss, or injury, which hereafter may be sustained by Homeowner for participating in the Program.

10. Contractor and/or TPO and Customer agree that the Program Administrators shall have access to all dispatch and energy data generated from the BESS, either directly from the BESS or through a Distributed Energy Resource Management System (DERMS) for the useful life of the BESS. Contractor and/or TPO and Customer hereby authorize the Program Administrators to access such data without their or any BESS vendor’s prior authorization or approval.

____________________________________  ______________________________________  _________________
Customer Signature                      Customer Name                          Date

____________________________________  ______________________________________  _________________
Contractor Signature                    Contractor Name                        Date
Appendix C: Technology Approval Form

Please see separate file: “1a Appendix C: Technology Approval Form.doc”

Appendix D: Operational Agreement

Please see separate file: “1a Appendix D: Operations Agreement.doc”

Appendix E: Ownership Transfer Enrollment Form

Please see separate file: “1a Appendix E: Ownership Transfer Enrollment Form.pdf”

Appendix F: Resiliency Template

Please see separate file: “1a Appendix F: Resiliency Plan Template and Process.xls”