



Energy Storage Solutions

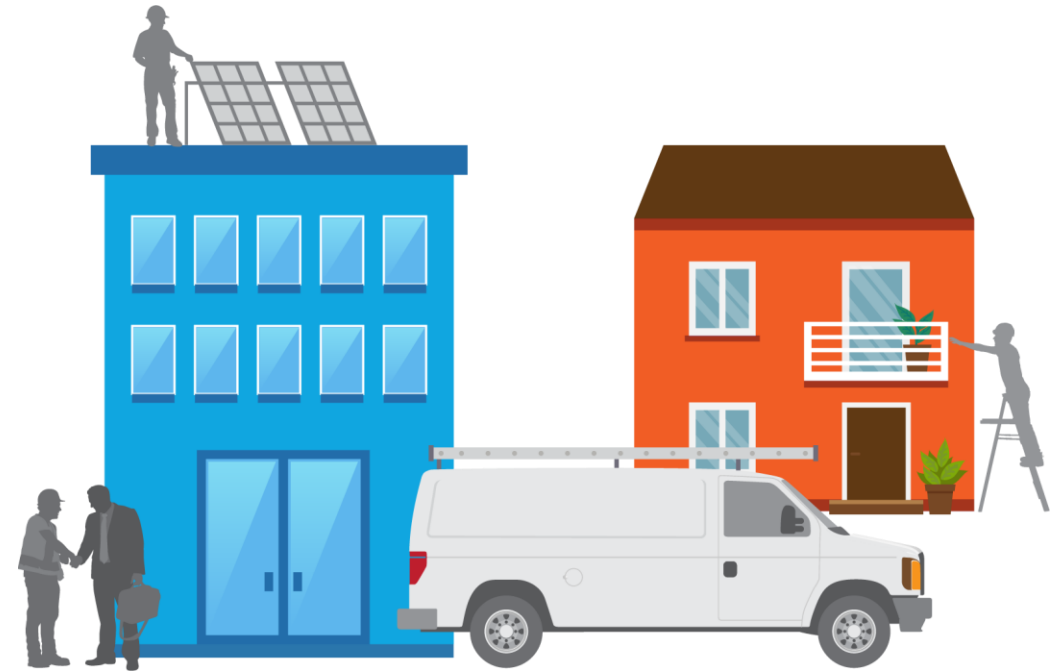
For Commercial, Industrial, and Multifamily
Building Owners

May 6, 2025



Agenda

1. About the Connecticut Green Bank
2. Program Background
3. Program Design
4. Incentives
5. Get Started
6. Questions & Discussion



Mission & Vision



Connecticut Green Bank is the nation's first state level green bank. Established in 2011 as a quasi-public agency, the Green Bank uses limited public dollars to attract private capital investment and offers green solutions that help people, businesses and all of Connecticut thrive.

Our mission is to confront climate change by increasing and accelerating investment into Connecticut's green economy to create more resilient, healthier, and equitable communities.



Our Goals



Leverage limited public resources to scale-up and mobilize private capital investment in the green economy of Connecticut.

Pursue investment strategies that advance market transformation in green investing while supporting the organization’s financial sustainability goals.

Strengthen Connecticut’s communities, especially vulnerable communities, by making the benefits of the green economy inclusive and accessible to all individuals, families, and businesses.



Our Solutions

The Green Bank is helping Connecticut flourish by offering green solutions for homes and buildings, and by creating innovative ways to invest in the green economy.



CONNECTICUT GREEN BANK
HOME SOLUTIONS

The illustration shows two houses, one brown and one teal, both with solar panels on their roofs. Small figures of people are shown near the houses, and a fence is visible in the foreground.



CONNECTICUT GREEN BANK
BUILDING SOLUTIONS

The illustration depicts a city street scene with a brown office building, a blue modern building with solar panels, and a white church with a steeple. A red car is parked on the street, and a person is walking.



CONNECTICUT GREEN BANK
INVESTMENT SOLUTIONS

The illustration shows a green bank building with a dollar sign on its facade, a grey building with solar panels, and a wind turbine. A person is riding a bicycle in the foreground.



CONNECTICUT GREEN BANK
COMMUNITY SOLUTIONS

The illustration features a large, classical-style government building with a dome. A blue car is parked in front, and several people are walking nearby.



CONNECTICUT GREEN BANK
CONTRACTOR SOLUTIONS

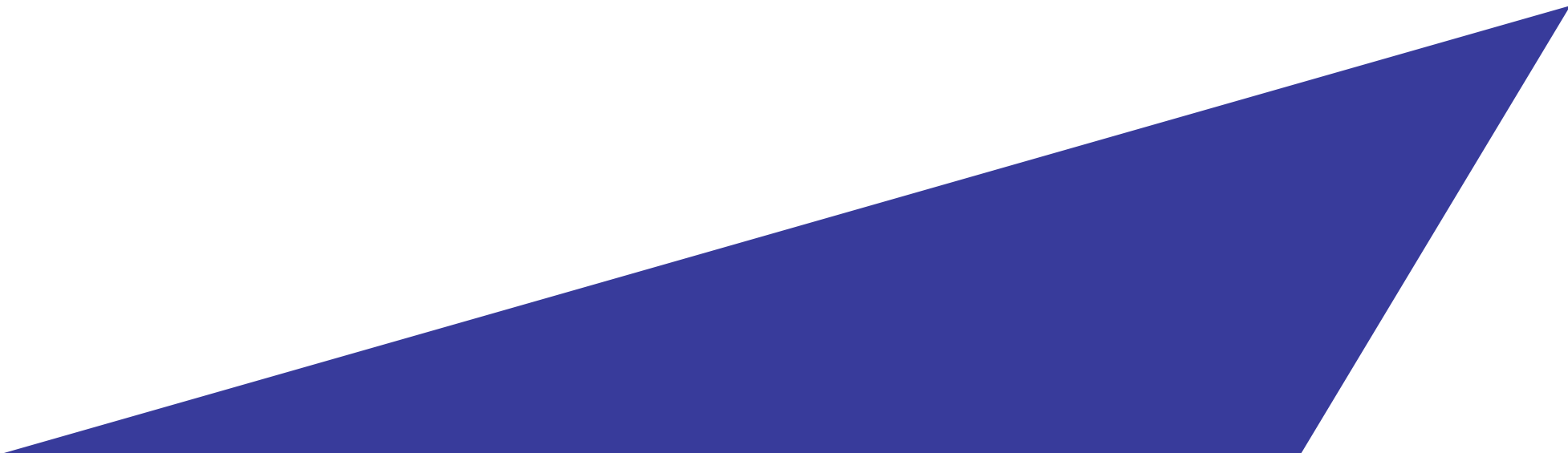
The illustration shows a white contractor van parked in front of a blue building with solar panels and an orange house. A person is standing near the van, and a ladder is leaning against the house.



energy storage SOLUTIONS

The illustration depicts a green house with solar panels, a pizza shop with a sign that says "PIZZA SHOP", and a dark, stormy sky with lightning bolts.

Program Background



Why Energy Storage for Connecticut?

Smooth out peak demand on the grid



Provide backup power when needed



Bring down energy costs for **all ratepayers**

Be resilient while addressing climate change

Program History

- PA. 21-53 established statewide goal of 1,000 MW of battery storage by 2030
- Docket 17-12-03RE03 created a 9-year incentive program – **Goal of 580 MW** behind-the-meter storage for **residential (150 MW)** and **non-residential (430 MW)** customers
- Program goal of 40% of benefits reaching Underserved customers – primarily through residential low-income, **multifamily affordable housing** or distressed municipality
- Program is overseen by PURA and administered by Connecticut Green Bank, Eversource, and UI

Why Energy Storage for your building?

Reduce your
monthly
peak
demand

Keep
operations
running
during an
outage

Reduce
peak
demand in
CT

Why Energy Storage for your building?

Reduce your
monthly
peak
demand

Use a battery to charge during off-peak times and discharge during peak operations, **avoiding high demand charges** for power consumption

Why Energy Storage for your building?

Keep
operations
running
during an
outage

Keep business running during an outage, giving retailers an advantage during critical times

Or, just keep **critical lighting and machinery** running to get staff out safely

Avoid power interruptions that can cause costly manufacturing errors or data loss

Why Energy Storage for your building?

Reduce
peak
demand in
CT

Reduce your carbon emissions, paired with or without solar panels

Earn incentives to make Connecticut's grid cleaner and cheaper

Projects Summary

71 Projects

12 Developers

150.7 MW / 386.5 MWh

\$261.6 M Total Investment

\$46.9 M Approved Upfront Incentives

2.1 MW / 5.4 MWh Average System Size

\$3.6 M Average Total Cost

\$661,500 Average Upfront Incentive

Warehouses

Agriculture

Manufacturing

Municipal

Multifamily Housing

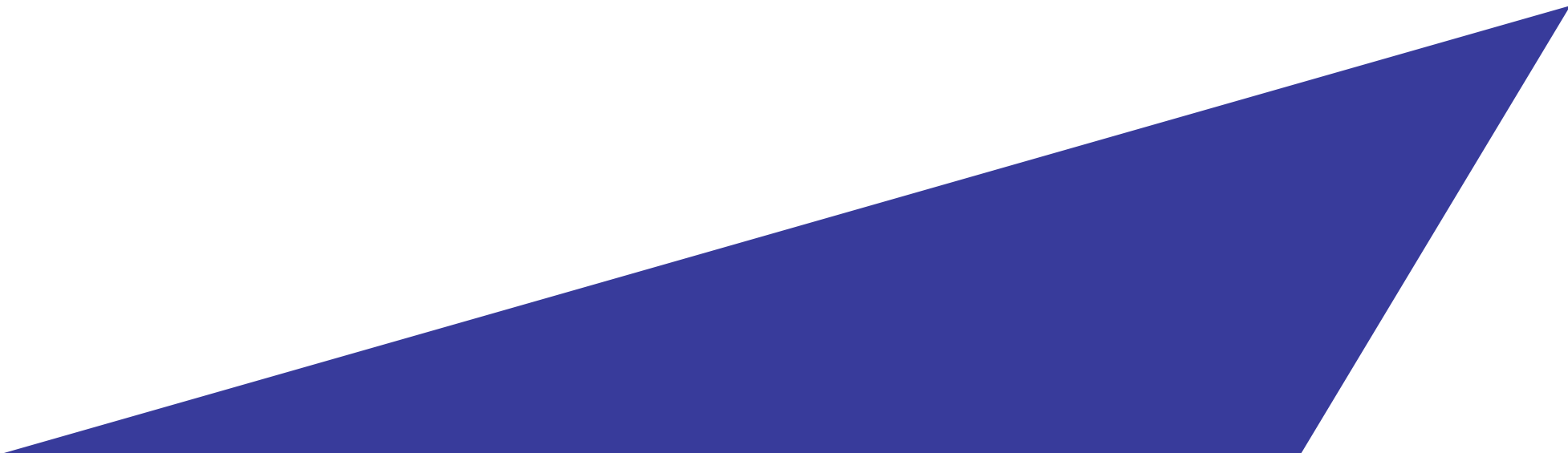
Schools / Universities

Retail

Food Production



Program Design



Program Design

Residential Customer Classes: Standard, Underserved, and Low-Income Households

Commercial & Industrial Customer Classes: Small, Medium, Large

Note: Multifamily Affordable Housing will receive Low-Income Residential rates and uses Residential tranche capacity

| Customer Class | Tranche 1 | Tranche 2 | Tranche 3 | Tranche 4 | TOTAL |
|---------------------------|------------------|---------------------|-----------------|----------------|---------------|
| Residential | 50 MW | 50 MW | 50 MW | 0 MW+ | 150 MW |
| Commercial and Industrial | 50 MW | 113.9 MW | 126.1 MW | 140 MW+ | 430 MW |
| Total | 100 MW | 163.9 MW | 176.1 MW | 100 MW+ | 580 MW |

Program Design

Customers can receive two types of incentives through Energy Storage Solutions:

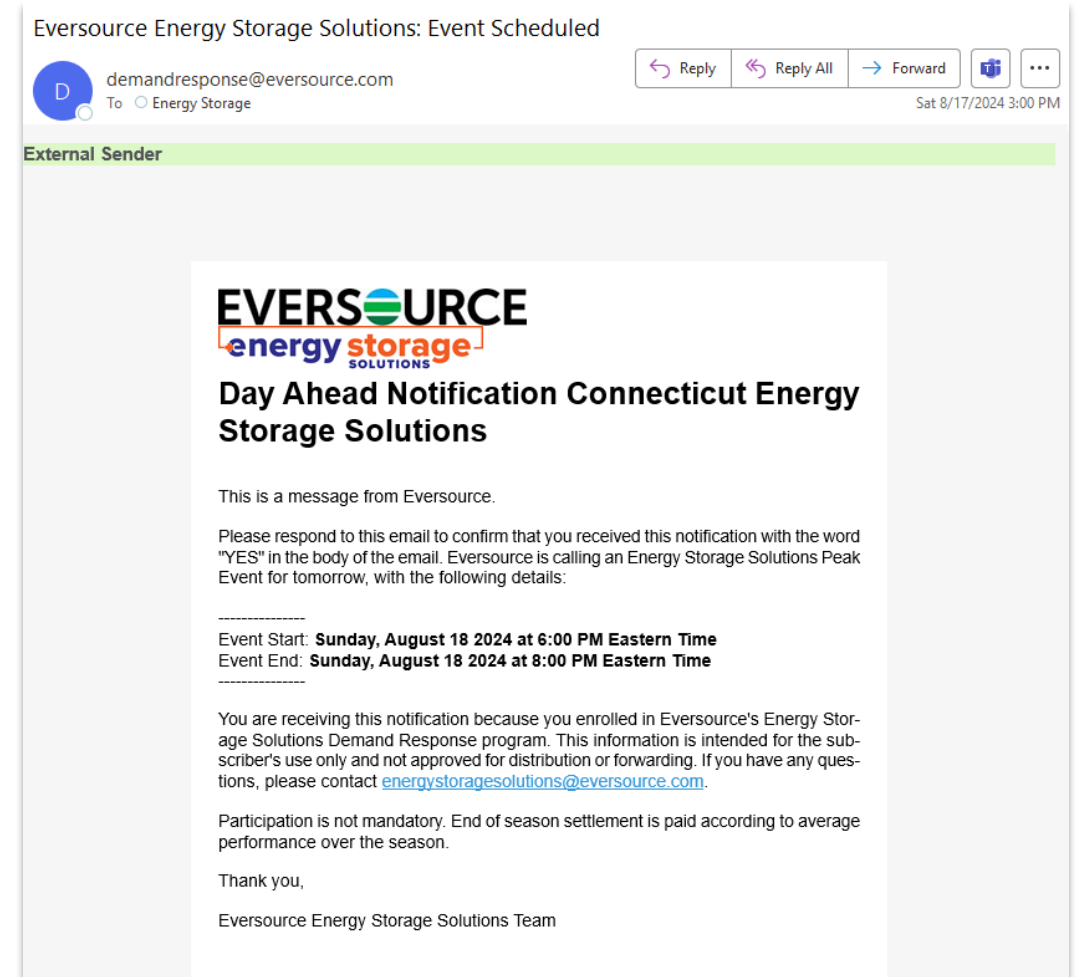
| | | Summer | Winter |
|--|-----------------------------|--------------------------|-------------------------|
| Upfront Incentive (Passive Dispatch) | Events per Season | All non-holiday weekdays | N/A |
| | Months | June, July & August | N/A |
| | Event Duration | 3 Hours | N/A |
| | Anticipated Dispatch Window | 5 PM to 8 PM | N/A |
| Performance-Based Incentive (Active Dispatch) | Events per Season | 30 to 60 | 1 to 5 |
| | Months | June through September | November through March |
| | Event Duration | 1 - 3 hours | 1 - 3 hours |
| | Anticipated Dispatch Window | Noon to 9 PM (All Days) | Noon to 9 PM (All Days) |

Passive Dispatch

- If you receive an Upfront Incentive (most customers do), your battery will be pre-programmed to discharge its energy on **weekdays** in **June, July, and August** (except for Juneteenth and the Fourth of July)
- “Set it and forget it” ensures batteries will help offset peak demand without additional input.

Active Dispatch

- If the utility predicts the peak will occur at a different time – **any time in June, July, August, or September**, your battery will switch to dispatch during that time frame and **earn an additional performance incentive.**
- Active Events are called 24 hours in advance and override Passive Events
- Customers are notified by email
- Active Events are optional – you can opt-out using your battery's app or website



What about Outages?

- Many battery systems and operators have software that prevents discharge when major weather events are predicted by NWS.
- The utility will cancel any planned events
- No dispatch in April, May, or October
- Typically 2-3 events called between November to March



Incentives



Commercial Incentives

Upfront Incentive Levels

| Customer Class | Small C&I | Medium C&I | Large C&I |
|-------------------------------|-------------------|-------------------|-------------------|
| <i>Peak Demand</i> | <i><200 kW</i> | <i>200-500 kW</i> | <i>>500 kW</i> |
| Tranche 3 Step 1 (0-50 MW) | \$182 / kWh | \$159.25 / kWh | \$91 / kWh |
| Priority Customer | \$227.50 / kWh | \$199 / kWh | \$113.75 / kWh |

Performance Incentive Levels

| Summer Years 1-5 | Winter Years 1-5 | Summer Years 6-10 | Winter Years 6-10 |
|------------------|------------------|-------------------|-------------------|
| \$200/kW | \$25/kW | \$115/kW | \$15/kW |

**Upfront Incentive capped at calculated incentive or 50% of total cost*



Small C&I Example

| | |
|-------------------------------------|--------------------------------|
| System size: | 100 kW / 320 kWh |
| Cost before incentives: | \$384,000 |
| Upfront Rebate: | (\$72,800) |
| 30% Federal Tax Credit*: | (\$93,360) |
| 10 Years of Performance Incentives: | (\$124,026) (estimated) |

Net Cost of Backup Power before Demand Savings: \$94,614

*See tax professional for more information. ITC adders may apply for multifamily or non-residential projects.



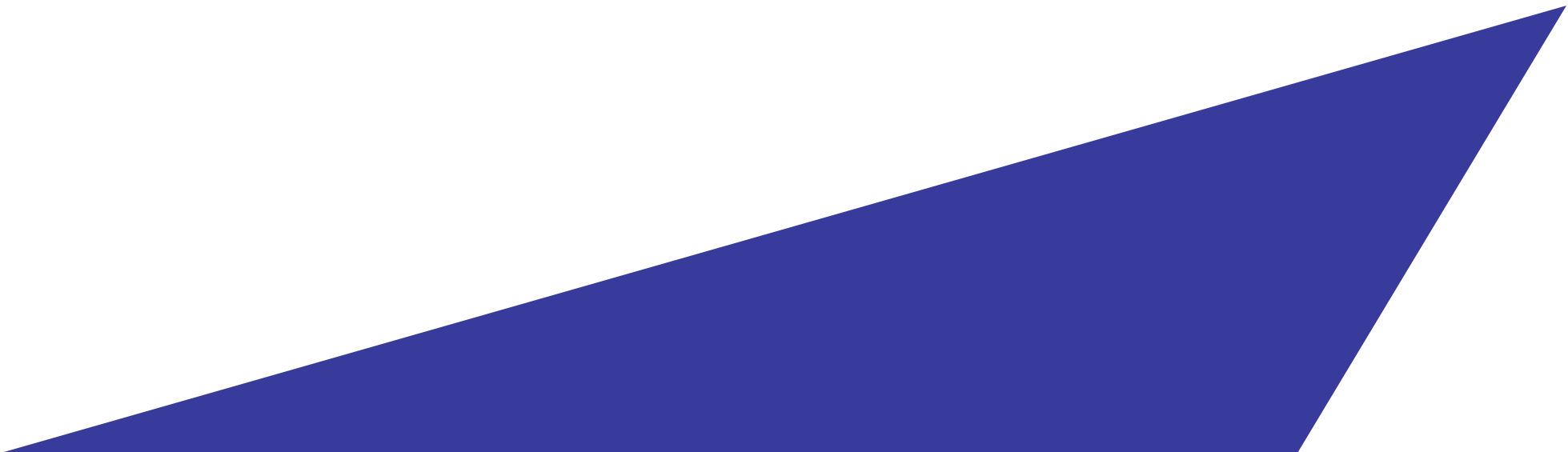
MFAH Example

| | |
|-------------------------------------|----------------------------------|
| System size: | 1 MW / 3 MWh |
| Number of Units | 100 |
| Cost before incentives: | \$3,000,000 |
| Upfront Rebate: | (\$1,500,000) |
| 30% Federal Tax Credit*: | (\$450,000) |
| 10 Years of Performance Incentives: | (\$1,162,744) (estimated) |

Net Benefit of Backup Power: \$112,744+

*See tax professional for more information. ITC adders may apply for multifamily or non-residential projects.

Get Started



Get Started

1. Visit www.energystorageCT.com
2. Find a Contractor
3. Design a system + incentive package that works for your building

Questions? Reach out to us at energystorage@ctgreenbank.com

